



United States Department of Agriculture



OFFICE OF INSPECTOR GENERAL



Federal Crop Insurance Corporation/Risk  
Management Agency's Financial Statements  
for Fiscal Years 2016 and 2015

Audit Report 05401-0007-11

## OBJECTIVE

Our objectives were to determine whether (1) the financial statements present information fairly, in all material respects, and in accordance with generally accepted accounting principles; (2) internal control objectives over financial reporting were met; (3) FCIC/RMA complied with applicable laws and regulations; and (4) information was materially consistent with other sources.

## REVIEWED

We conducted our audits at RMA offices in Washington, D.C., and Kansas City, Missouri.

## RECOMMENDS

This report does not include any recommendations.

## OIG audited the financial statements of FCIC/RMA for fiscal years 2016 and 2015

### WHAT OIG FOUND

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The Federal Crop Insurance Corporation/Risk Management Agency (FCIC/RMA) received an unmodified opinion from the Office of Inspector General's audit of FCIC/RMA's financial statements. We determined that the agency's financial statements for the 2016 and 2015 fiscal years present FCIC/RMA's financial position as of September 30, 2016 and 2015 fairly, in all material respects, and were prepared in accordance with accounting principles generally accepted in the United States of America. This includes the agency's net costs, changes in net position, and statements of budgetary resources and related notes to the financial statements.

Our consideration of FCIC/RMA's internal control over financial reporting identified no material weaknesses. And our consideration of FCIC/RMA's compliance with applicable laws and regulations did not identify exceptions.





United States Department of Agriculture  
Office of Inspector General  
Washington, D.C. 20250



DATE: November 7, 2016

AUDIT  
NUMBER: 05401-0007-11

TO: Brandon Willis  
Administrator  
Risk Management Agency

ATTN: Heather Manzano  
Deputy Administrator for Compliance

FROM: Gil H. Harden  
Assistant Inspector General for Audit

SUBJECT: Federal Crop Insurance Corporation/Risk Management Agency's Financial  
Statements for Fiscal Years 2016 and 2015

This report presents the results of our audits of the Federal Crop Insurance Corporation/Risk Management Agency's (FCIC/RMA) financial statements for the fiscal years ending September 30, 2016 and 2015. The report contains an unmodified opinion on the financial statements, as well as the results of our assessment of FCIC/RMA's internal control over financial reporting and compliance with laws and regulations.

We appreciate the courtesies and cooperation extended to us by members of your staff during our audits. This report contains publicly available information and will be posted in its entirety to our website <http://www.usda.gov/oig> in the near future.



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## **Independent Auditor's Report**

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The Board of Directors, Federal Crop Insurance Corporation:

The Department of Agriculture's Office of Inspector General audited the financial statements of the Federal Crop Insurance Corporation/Risk Management Agency (FCIC/RMA) for fiscal years 2016 and 2015. We also considered FCIC/RMA's internal control over financial reporting and tested FCIC/RMA's compliance with certain provisions of applicable laws, regulations, contracts, and grant agreements that could have a direct effect on the determination of material financial statement amounts and disclosures.

Exhibit A of this report provides the status of prior year internal control weaknesses.

### **Report on the Financial Statements**

We have audited the accompanying financial statements of FCIC/RMA, which are comprised of the balance sheets as of September 30, 2016 and 2015, and the related statements of net cost and changes in net position; and the combined statements of budgetary resources for the fiscal years then ended and the related notes to the financial statements (hereinafter referred to as the "financial statements"). The objective of our audits was to express an opinion on the fair presentation of these financial statements.

#### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America (U.S.); and the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the U.S.; the standards applicable to financial audits contained in government auditing standards, issued by the Comptroller General of the U.S.; and the Office of Management and Budget (OMB) Bulletin 15-02, *Audit Requirements for Federal Financial Statements*. Those standards and OMB Bulletin 15-02 require that we plan and perform audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.

Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. Our audits also included performing such other procedures as we considered necessary in the circumstances.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion on the Financial Statements**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of FCIC/RMA, as of September 30, 2016 and 2015, and its net costs, changes in net position, and budgetary resources for the years then ended, in accordance with accounting principles generally accepted in the U.S.

### **Emphasis of Matter**

FCIC/RMA's ultimate losses on insurance claims are subject to uncertainty. As a result, losses on insurance claims may differ significantly from the recorded estimate due to differences between expected and actual yields, weather patterns, commodity prices, and economic conditions. Note 6 to the financial statements, Estimated Losses on Insurance Claims, provides specific details concerning this liability. Our opinion is not modified with respect to this matter.

### **Other Matters**

#### **Required Supplementary Information**

Accounting principles generally accepted in the U.S., require that the information in the Management's Discussion and Analysis (MD&A), Required Supplementary Stewardship Information (RSSI), and Required Supplementary Information (RSI) be presented to supplement the basic financial statements. Such information, although not part of the basic financial statements, is required by the Federal Accounting Standards Advisory Board, which considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the MD&A, RSSI, and RSI in accordance with auditing standards generally accepted in the U.S., which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audits of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

### **Other Information**

Our audits were conducted for the purpose of forming an opinion on the basic financial statements as a whole. The "Message from the Administrator" and the "Other Information" sections are presented for purposes of additional analysis, and are not a required part of the basic financial statements or the required supplementary information. This information has not been subjected to the auditing procedures applied in the audits of the financial statements and, accordingly, we express no opinion and provide no assurance on it.

## **Other Reporting Required by Government Auditing Standards**

### **Report on Internal Control Over Financial Reporting**

In planning and performing our audits of the financial statements, we considered FCIC/RMA's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of FCIC/RMA's internal control or on management's assertion on internal control included in the MD&A.

Accordingly, we do not express an opinion on the effectiveness of FCIC/RMA's internal control or on management's assertion on internal control included in the MD&A. We did not test all internal controls relevant to operating objectives as broadly defined by the Federal Managers' Financial Integrity Act of 1982 (FMFIA).

Our consideration of internal control was for the limited purposes described in the preceding paragraph and was not designed to identify all deficiencies in internal control over financial reporting that might be significant deficiencies or material weaknesses, and therefore, material weaknesses or significant deficiencies may exist that were not identified.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of FCIC/RMA's financial statements will not be prevented, or detected and corrected on a timely basis.

A significant deficiency is a deficiency, or combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

OMB Bulletin 15-02 requires us to describe significant deficiencies and material weaknesses identified during our audit, and in the event that no material weaknesses were identified, to so report. OMB Bulletin 15-02 also requires us to compare the material weaknesses identified in the audit with the material weaknesses identified in FCIC/RMA's *FMFIA Report on Management Control*. We did not identify any deficiencies in internal control that were considered to be material weaknesses during our audit or in FCIC/RMA's report.

We noted certain matters with no material effect on the financial statements, involving internal control over financial reporting that we will report to FCIC/RMA's management in a separate letter.

### **Report on Compliance and Other Matters**

As part of obtaining reasonable assurance about whether FCIC/RMA's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements, and Governmentwide policy requirements, noncompliance with which could have a direct effect on the determination of material financial statement amounts and disclosures. However, providing an opinion on compliance with those provisions was not an objective of our audits and, accordingly, we do not express such an opinion.

We also performed tests of FCIC/RMA's compliance with certain provisions referred to in Section 803(a) of the Federal Financial Management Improvement Act of 1996 (FFMIA). Providing an opinion on compliance with FFMIA was not an objective of our engagement, and accordingly, we do not express such an opinion. The results of our tests of FFMIA disclosed no instances in which FCIC/RMA's financial management systems did not substantially comply with FFMIA.

### **Management's Responsibility for Internal Control and Compliance**

FCIC/RMA's management is responsible for (1) evaluating the effectiveness of internal control over financial reporting based on criteria established under FFMIA, (2) providing a statement of assurance on the overall effectiveness of internal control over financial reporting, (3) ensuring FCIC/RMA's financial management systems are in substantial compliance with FFMIA requirements, and (4) ensuring compliance with other applicable laws, regulations, contracts, and grant agreements.

### **Auditor's Responsibilities**

We are responsible for (1) obtaining a sufficient understanding of internal control over financial reporting and compliance to plan the audit, (2) testing whether FCIC/RMA's financial management systems substantially comply with FFMIA requirements referred to above, and (3) testing compliance with certain provisions of laws, regulations, contracts, and grant agreements that have a direct effect on the determination of material financial statement amounts and disclosures.

We did not evaluate all internal controls relevant to operating objectives as broadly established by FFMIA, such as those controls relevant to preparing statistical reports and ensuring efficient operations. We limited our internal control testing to controls over financial reporting and compliance. Because of inherent limitations in internal control, misstatements due to error or fraud, losses, or noncompliance may nevertheless occur and not be detected. We also caution that projecting our audit results to future periods is subject to a risk that controls may become inadequate because of changes in conditions or that the degree of compliance with controls may deteriorate. In addition, we caution that our internal control testing may not be sufficient for other purposes.

We did not test compliance with all laws, regulations, contracts, and grant agreements applicable to FCIC/RMA. We limited our tests of compliance to certain provisions of laws, regulations, contracts, and grant agreements that have a direct effect on the determination of material financial amounts and disclosures that we deemed applicable to FCIC/RMA's financial statements for the fiscal year ended September 30, 2016. We caution that noncompliance may occur and not be detected by these tests and that such testing may not be sufficient for other purposes. Also, our work on FFMIA would not necessarily disclose all instances of noncompliance with FFMIA requirements.

### **Status of Prior Year Internal Control Weaknesses**

We reviewed the status of FCIC/RMA's internal control deficiencies with respect to the prior year's Independent Auditor's Report, dated November 6, 2015. The status is presented in Exhibit A.

### **Purpose of the Report on Internal Control Over Financial Reporting and the Report on Compliance and Other Matters**

The purpose of the "Report on Internal Control Over Financial Reporting" and the "Report on Compliance and Other Matters" sections of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of FCIC/RMA's internal control or compliance. These reports are an integral part of an audit performed in accordance with government auditing standards in considering FCIC/RMA's internal control and compliance. Accordingly, these reports are not suitable for any other purpose.

Gil H. Harden  
Assistant Inspector General for Audit  
Washington, D.C.  
November 4, 2016

## Abbreviations

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FCIC/RMA .....	Federal Crop Insurance Corporation/Risk Management Agency
FFMIA .....	Federal Financial Management Improvement Act of 1996
FMFIA .....	Federal Managers' Financial Integrity Act of 1982
MD&A .....	Management's Discussion and Analysis
OMB .....	Office of Management and Budget
RSI .....	Required Supplementary Information
RSSI .....	Required Supplementary Stewardship Information
U.S. ....	United States of America

## **Exhibit A: Status of Prior Year Internal Control Weaknesses**

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The status of the prior year internal control weaknesses as of the year ended September 30, 2016, is summarized below:

<b>Fiscal Year 2015 Finding</b>	<b>Fiscal Year 2015 Status</b>	<b>Fiscal Year 2016 Status</b>
1. Estimated losses on insurance claims.	Material Weakness	Closed <sup>1</sup>

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<sup>1</sup> In fiscal year 2015, the audit report disclosed that FCIC/RMA did not have adequate controls over estimating losses on insurance claims. Similar deficiencies were not identified during the current audit.

**Federal Crop Insurance Corporation/  
Risk Management Agency's**

**FISCAL YEARS 2016 AND 2015  
FINANCIAL STATEMENTS**

**Prepared By FCIC/RMA**

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FEDERAL CROP INSURANCE CORPORATION/  
RISK MANAGEMENT AGENCY  
FINANCIAL STATEMENTS  
FISCAL YEARS 2016 AND 2015

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Management's Discussion and Analysis

FEDERAL CROP INSURANCE CORPORATION/RISK MANAGEMENT AGENCY'S  
FINANCIAL STATEMENTS FOR FISCAL YEARS 2016 AND 2015

Message from Brandon Willis, Administrator, Risk Management Agency

Mission of The Risk Management Agency

Serving America's agricultural producers through effective, market-based risk management tools and solutions to strengthen the economic stability of agricultural producers and rural communities.



On behalf of the Risk Management Agency (RMA), it is my pleasure to present this comprehensive financial report detailing the exceptional work of the agency and its employees for the past two years. The above-stated mission of the agency is further enhanced by the following strategic goals:

- Increasing the availability and effectiveness of Federal crop insurance as a risk management tool while enhancing and protecting the soundness of the program;
- Ensuring a fair and effective risk management product delivery system;
- Providing education and outreach to stakeholders to ensure knowledge of and access to risk management tools and products;
- Safeguarding the integrity of the Federal crop insurance program; and
- Creating an RMA for the 21st century that is high performing, efficient, and adaptable.

RMA worked on implementation and maintenance of various initiatives outlined in the Agricultural Act of 2014. These initiatives included numerous updates and expansion of existing crops and addition of new crops to the Federal crop insurance program. RMA continued to focus efforts to raise awareness of the Whole-Farm Revenue Protection insurance program, which is available in every county in the United States. In addition, RMA has expanded program availability and assistance to organic producers and rangeland operations. RMA worked closely with the Farm Service Agency to implement the Acreage Crop Reporting Streamlining Initiative (ACRSI).

In 2016, RMA resolved the recurring material weakness related to Estimated Losses on Insurance Claims that was first identified in 2013.

RMA significantly reduced its improper payment rate in fiscal years 2016 and 2015 to 2.02% and 2.20% as required by the Improper Payments Elimination and Recovery Improvement Act (IPERIA). This is less than both the fiscal year 2016 target of 2.19% and the fiscal year 2015 target of 5.75%.

The Federal Crop Insurance Corporation's (FCIC) financial statements report the financial positions for both 2016 and 2015 fiscal years, net costs of operation, changes in net position, and status of budgetary resources. Financial management performance measures also accompany the financial results. These performance measures include the annual results and the strategic targets.

Thank you for your interest in RMA and FCIC. I commend the employees of the Risk Management Agency for their outstanding work and am proud to share this information with our stakeholders.

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# MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)

## MISSION

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Risk Management Agency's (RMA) mission is serving America's agricultural producers through effective, market-based risk management tools and solutions to strengthen the economic stability of agricultural producers and rural communities. To carry out this mission, RMA operates and manages the Federal Crop Insurance Corporation (FCIC).

FCIC provides crop insurance and risk management strategies to American producers. Private sector insurance providers, approved by FCIC, sell and service the policies. RMA develops and/or approves premium rates, administers the premium and expense subsidies, approves and supports products, and reinsures the Approved Insurance Providers (AIPs). In addition, RMA sponsors educational programs and seminars on risk management.

## History & Enabling Legislation

FCIC is a wholly-owned government corporation established February 16, 1938 by the Federal Crop Insurance Act (7 U.S.C. 1501) and amended by the following:

- Federal Crop Insurance Act of 1980
- Federal Crop Insurance Reform and Department of Agriculture Reauthorization Act of 1994
- Federal Agriculture Improvement and Reform Act of 1996
- Agriculture Research, Extension & Education Reform Act of 1998
- Agriculture, Rural Development, Food & Drug Administration, & Related Agencies Appropriations Act of 1999
- Agriculture Risk Protection Act of 2000
- Food, Conservation, and Energy Act of 2008
- Agricultural Act of 2014

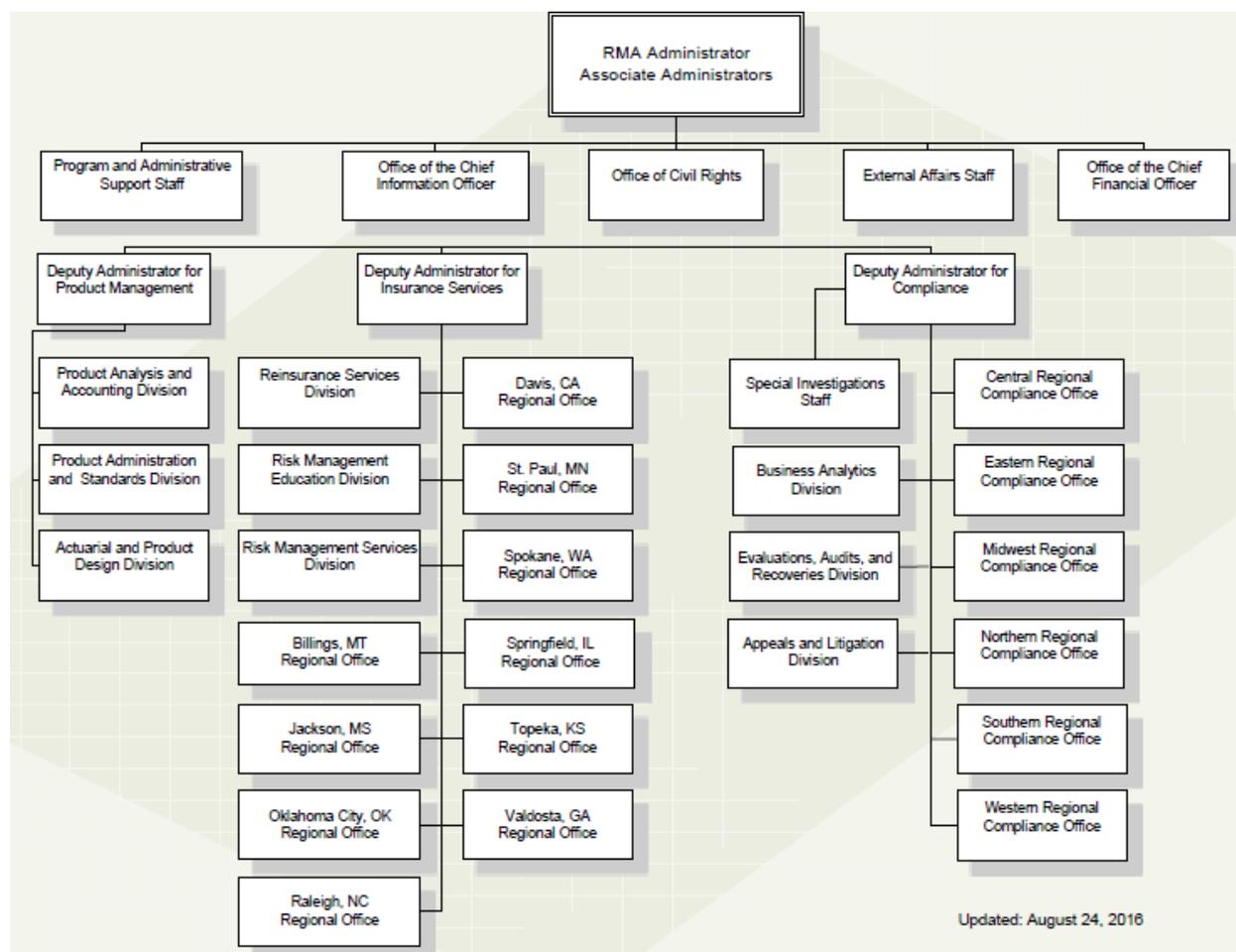
The Federal Crop Insurance Act, as amended, is hereafter referred to as the Act.

## ORGANIZATIONAL STRUCTURE

RMA employs approximately 480 people in offices around the country. Brandon Willis is the RMA Administrator and Manager of FCIC. Staff offices within the Office of the Administrator are External Affairs, Office of Civil Rights, Program and Administrative Support, the Office of the Chief Information Officer, and the Office of the Chief Financial Officer.

The Agency has three divisions: Insurance Services, Product Management, and Compliance. Insurance Services is responsible for program delivery (for example, managing contracts with the companies that sell and service policies), and local program administration and support. Product Management is responsible for overseeing product development and program operations. Compliance monitors program integrity and adherence to program provisions by both producers and private insurance companies that participate in the program.

## ORGANIZATIONAL CHART



**FEDERAL CROP INSURANCE CORPORATION/RISK MANAGEMENT AGENCY'S  
FINANCIAL STATEMENTS FOR FISCAL YEARS 2016 AND 2015**

**RMA Office Locations**

RMA is headquartered in Washington, DC. There is a national operations office located in Kansas City, MO which includes Product Management, Office of Chief Information Officer, External Affairs, Office of the Chief Financial Officer, and the Central Regional Compliance Office. In addition, there are ten Insurance Services regional offices and six Compliance offices located throughout the country, as shown in the table below.

<b>Insurance Services Regional Offices</b>			
Billings, MT	Davis, CA	Jackson, MS	Oklahoma City, OK
Raleigh, NC	Spokane, WA	Springfield, IL	St. Paul, MN
	Topeka, KS	Valdosta, GA	
<b>Compliance Offices</b>			
Dallas, TX	Davis, CA	Eagan, MN	Indianapolis, IN
	Kansas City, MO	Raleigh, NC	

**ORGANIZATIONAL FUNCTIONS**



*Board members left to right: Margaret Goode, Ellen Linderman, Iris Saenz, Kenneth Ray Sneed, John Finston, Dr. Robert Johansson, Brandon Willis, and James Bardenhagen.*

**Program Administration**

The Board of Directors is the decision making body for FCIC. FCIC Board of Directors is subject to the general supervision of the Secretary of Agriculture. The Board consists of the United States Department of Agriculture (USDA) Chief Economist (Chairman); the USDA Under Secretary for Farm and Foreign Agricultural Services plus one additional Under Secretary; FCIC Manager (non-voting); four producers who are policyholders,

one of whom grows specialty crops; an individual involved in the insurance industry; and an individual knowledgeable about reinsurance or regulation.

### **Office of the Administrator**

Business activities are carried out by the following staff offices:

- **External Affairs Staff:**  
External Affairs Staff communicates with and provides information to the public and Congress about the Federal crop insurance program. External Affairs also provides guidance and training on communications, strategies, and issues to the Agency's leadership.
- **Office of Civil Rights:**  
The Office of Civil Rights (OCR) focus is to ensure that customers, such as farmers and ranchers, including small, limited resource, and other socially disadvantaged groups, have the opportunity to participate and have equal access to all USDA/RMA programs and services. In addition, RMA ensures that all employees and applicants for employment are treated equally in regards to employment opportunities, recognition, promotions, and other employee benefits.
- **Program and Administrative Support Staff:**  
The Program & Administrative Support Staff provides services to the Agency ranging from regulatory administration, employee engagement activities, as well as continuity of operations and homeland security planning and execution.
- **Office of the Chief Information Officer (OCIO):**  
The OCIO staff is made up of 3 primary functional areas: Information Security, Capital Planning and Investment Control, and System Administration.
- **Office of the Chief Financial Officer (OCFO):**  
The OCFO staff is responsible for establishing and maintaining effective internal controls and policies over financial reporting and operations. The Budget Branch formulates and executes the RMA/FCIC budget as well as manages strategic planning and organizational performance management activities. The Accounting Branch processes and monitors financial transactions, and prepares the financial statements.

### **Product Management**

Product Management designs, develops, and maintains the crop insurance programs, policies and standards; and establishes and maintains rates, prices, and actuarial documents for coverage of crops in each county. Product Management is responsible

for the financial oversight of AIPs as well as processing the program receipts and expenditures including AIP reimbursement and escrow funding.

### **Insurance Services**

Insurance Services develops and manages contractual arrangements through AIPs, cooperatives, and other financial service organizations. Insurance Services ensures delivery partners meet published regulatory financial standards, administers corrective actions, and educates producers through private and public education partners. Insurance Services also engages outreach to ensure that all farmers and ranchers have the opportunity to participate and have equal access to all RMA/USDA programs and services.

### **Compliance**

Compliance safeguards the integrity of the Federal crop insurance program through operational reviews of crop insurance programs. Compliance is also responsible for oversight of the data-mining processes used to monitor program compliance. Compliance assists in the prosecution of criminal, civil, and administrative actions and refers cases of fraud to the Office of Inspector General as required. Freedom of Information Act (FOIA) and Privacy Act functions are performed within the Compliance Division.

## **PROGRAMS**

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FCIC enters into reinsurance agreements with AIPs to market and service policies. The conditions of reinsurance are defined in the Standard Reinsurance Agreements (SRA) between the companies and FCIC. Under these agreements, AIPs agree to deliver insurance products to eligible entities under certain terms and conditions.

AIPs are responsible for customer service and guarantee premium payment to FCIC. FCIC reinsures the policies and provides an administrative and operating expense reimbursement to AIPs for delivery of insurance products.

FCIC provides a subsidy for producers' premiums and funds indemnity payments to producers through escrow accounts. FCIC and AIPs share in underwriting gains or losses.

## **INSURANCE PLANS AND TYPES**

### **Revenue Policies**

Revenue based products protect the producers against loss of revenue due to price fluctuations and yield loss due to natural causes such as drought, excessive moisture, hail, wind, frost, insects, and disease.

- Actual Revenue History
- Pecan Revenue Assurance
- Revenue Protection
- Revenue Protection with Harvest Price Exclusion

### **Actual Production History & Yield Protection Policies**

Actual Production History and Yield Protection Policies insure producers against yield losses due to natural causes such as drought, excessive moisture, hail, wind, frost, insects, and disease. If the harvested plus any appraised production is less than the yield insured, the producer is paid an indemnity based on the difference.

- Actual Production History
- Yield Protection

### **Livestock Policies**

Livestock policies are designed to insure against declining market prices or declining margins. Coverage is determined using futures and options prices from commodity exchange markets.

- Livestock Risk Protection
- Livestock Gross Margin

### **Group Policies**

Policies in this category are based on the experience of the county rather than individual farms, these policies use: (1) Estimated county yields for insured crops as determined by National Agricultural Statistics Service (NASS); (2) Weather data collected and maintained by the National Oceanic and Atmospheric Administration's Climate Prediction Center; or (3) Weather data collected by the U.S. Geological Survey's Earth Resources Observation and Science.

- Area Yield Protection
- Area Revenue Protection
- Area Revenue Protection – Harvest Price Exclusion
- Rainfall Index
- Stacked Income Protection – Revenue Protection
- Stacked Income Protection – Revenue Protection with harvest Price Exclusion
- Vegetation Index

**FEDERAL CROP INSURANCE CORPORATION/RISK MANAGEMENT AGENCY'S  
FINANCIAL STATEMENTS FOR FISCAL YEARS 2016 AND 2015**

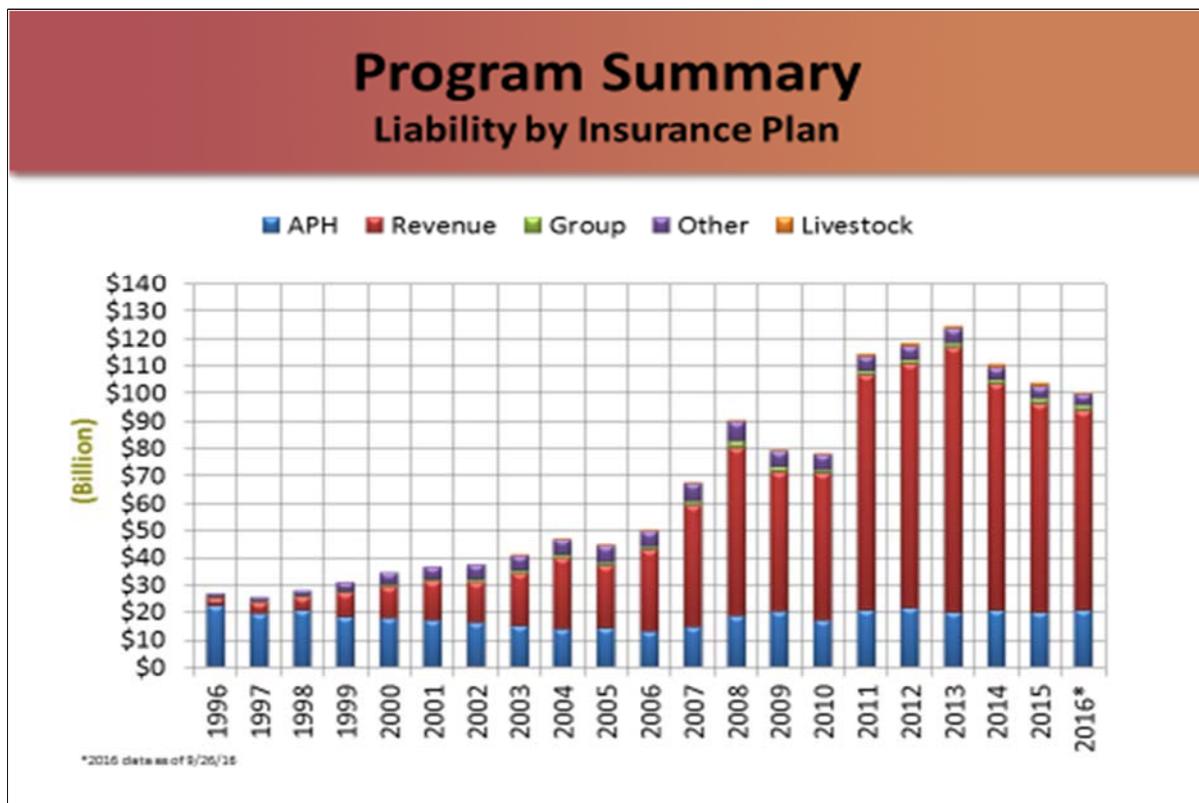
**Other Policies**

Examples of policies that fall under this category may be dollar amount products that are based on the cost of growing a crop or they may be based on producer's historical gross revenue to determine loss. Policies that do not fall under other groups listed here are combined into this grouping.

- Whole-Farm Revenue Protection
- Aquaculture Dollar Amount of Insurance
- Dollar Amount of Insurance
- Fixed Dollar Amount of Insurance
- Tree Based Dollar Amount of Insurance
- Yield Based Dollar Amount of Insurance
- Margin Protection

For more information on insurance plans visit: <http://www.rma.usda.gov/policies/>

The chart below shows the 20 year trend in insurance liability and types of insurance.



## **REIMBURSEMENT RATES**

FCIC receives an appropriation to reimburse AIPs for their administrative and operating costs. Reimbursement rates are a percentage of premium. The current SRA contains a cap which is indexed for inflation for specific insurance plans and coverage levels. The 2016 reimbursement amount is approximately \$1.4 billion. Reimbursement rates are the same for 2016 and 2015 reinsurance years. The table below lists reimbursement rates under the current SRA:

<b>Insurance Plans</b>	<b>Reimbursement Rates (depending on coverage level)</b>
Area Risk	12.0%
Pasture Rangeland and Forage	20.1%
Revenue (Harvest Price Option)	18.5%
Other Additional Coverage	21.9%
Catastrophic Coverage	6.0%

## **UNDERWRITING GAIN/LOSS**

In addition to reimbursement of administrative and operating expenses, FCIC and AIPs enter into agreements on sharing of gains and losses. Under these agreements, FCIC assumes a portion of the loss risk on Federal crop insurance policies. The agreements are adjusted annually as part of the AIPs plan of operations. A plan of operations is submitted to RMA and approved prior to the beginning of the reinsurance year. In the plan of operations, AIPs elect methodologies to share risk with FCIC. The plan of operations becomes an appendix to the SRA for each reinsurance year (July 1 through June 30).

## **SPECIALTY CROPS**

Under the Act, FCIC reports to Congress on the progress and expected timetable for expanding crop insurance coverage to new and specialty crops. The report serves as a useful way to obtain a quick overview of processes and timelines RMA follows to make new and specialty crop insurance products available to producers. The latest report (available at <http://www.rma.usda.gov/pubs/>) highlights several pilot programs and privately developed products developed under section 508(h) of the Act.

## PILOT PROGRAMS

The Act defines the process by which RMA develops and maintains pilot programs, and allows privately developed products to be submitted to FCIC under section 508(h). Private submitters may submit a Concept Proposal for FCIC Board approval. A portion of expected research and development funds may be advanced to create new insurance products. Private submitters may also develop new policies at their own expense and submit these products to FCIC. For FCIC Board approved products, the private submitters may request reimbursement of research and development from FCIC.

## PUBLISHED REGULATIONS

RMA periodically updates its regulations by publishing proposed, interim, and final rules in the Federal Register. RMA seeks public comment on proposed revisions. Revisions made to regulations improve risk management products available for producers and/or clarify such regulations. During fiscal year 2016, RMA had 7 regulations in the proposed, interim, or final rule stage. Published regulations can be found on the Federal Register's website at <https://www.federalregister.gov>.

## PERFORMANCE GOALS, OBJECTIVES AND RESULTS

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### PERFORMANCE GOALS OF RMA

In 2015, RMA published its Strategic Plan in alignment with the USDA Strategic Plan. The Strategic Plan has five goals with accompanying strategies and performance measures. This section describes RMA performance goals and selected accomplishments towards those goals.

- **Increase the availability and effectiveness of Federal Crop Insurance as a risk management tool while enhancing and protecting the soundness of the program.**

The RMA goal to increase the availability and effectiveness of the program is achieved by:

- Ensuring that American agricultural producers are better protected against the inherent risks of weather and price fluctuations,
- Enhancing rural communities' income through indemnity payments to local producers who suffer insured losses, and
- Ensuring American taxpayers' confidence in an actuarially sound insurance program.

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RMA's primary performance measure under this goal, as shown in the following table, is the annual normalized value of risk protection provided to agricultural producers through the Federal crop insurance program. By "normalizing" or adjusting the actual value of risk by parameters that smooth out the volatility of crop prices, the steady climb in the value of risk protection provided to producers through the years is shown.

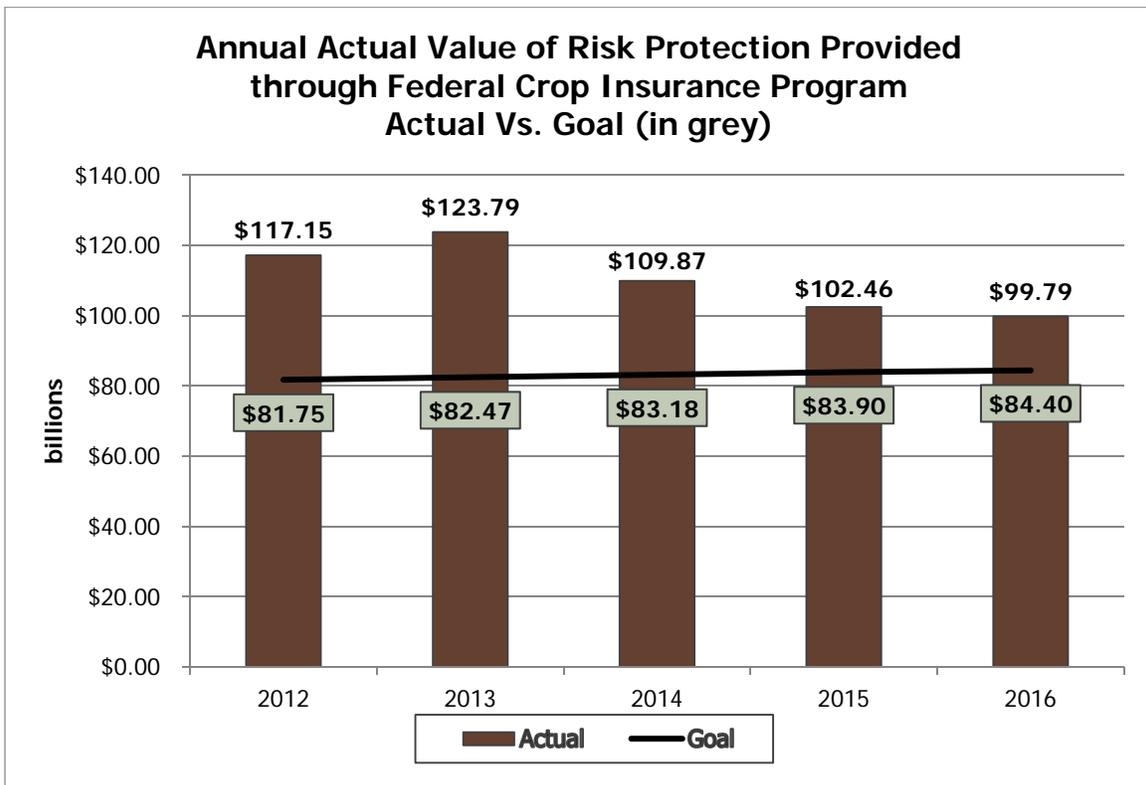
	<b>Baseline 2012</b>	<b>2015 Actual</b>	<b>2016 Actual</b>	<b>2018 Target</b>
Annual normalized value of risk protection	\$62.1 billion	\$68.7 billion	\$73.9 billion	\$64.0 billion

Additional activities that contribute to the goals of increased availability and effectiveness of the Federal crop insurance program are shown below.

- Beginning in crop year 2016 (July 2015), Whole-Farm Revenue Protection is available in every county in the United States. In addition, eligibility for Whole-Farm Revenue Protection was expanded to include beginning farmers and farms that are exclusively livestock or greenhouse. Whole-Farm program was enhanced to require more accurate record keeping, development of record keeping tools, and to allow for expanding farm operations.
- Pasture, Rangeland, and Forage, an area-based insurance plan that covers perennial pasture, rangeland, or forage used to feed livestock, has been expanded to an additional 19 states, which makes it available in all 48 contiguous states. In addition, updates to pricing better reflect the replacement costs of feed and the producers' loss experience.
- Price changes allow organic producers to receive a price guarantee that better reflects the value of their crop. These additions will bring the total number of crops with organic prices from 47 in crop year 2015 to 73 in crop year 2016.

Another performance measure is shown in the chart below. It is a graphic representation of how RMA has met its goal to increase the value of risk protection for farmers and ranchers across the United States. It shows actual values of the Federal Crop Insurance Program for the last five years.

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➤ **Ensure a fair and effective risk management product delivery system**

RMA accomplishes fair and effective delivery of the program by ensuring that all producers have access to risk management products and information; compliance with Federal Civil Rights statutes is ensured; and AIPs, their agents, and adjusters treat all producers fairly. The designated underserved states are Alaska, Connecticut, Delaware, Hawaii, Maine, Maryland, Massachusetts, Nevada, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Utah, Vermont, West Virginia, and Wyoming.

One performance measure that illustrates fair and effective delivery of the program is shown below where the table lists value of risk protection in underserved states.

	<b>Baseline 2013</b>	<b>2015 Actual</b>	<b>2016 Estimate</b>	<b>2018 Target</b>
Actual Value of Risk Protection in Underserved States	\$1.6 billion	\$2.1 billion	\$1.9 billion	\$2.2 billion

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RMA ensures a fair and effective product delivery system by promoting underserved farmers and ranchers as shown in the activity below.

- RMA's Beginning Farmers and Ranchers Program is a part of the USDA Annual Priority Goals. In reinsurance year 2016, there were 15,336 beginning farmers and ranchers working 3.9 million acres. They saved more than \$15.5 million in reduced premiums and waived fees which helped them get their operations off the ground.

➤ **Educate stakeholders to ensure knowledge of and access to risk management tools and products**

RMA educates stakeholders by ensuring producers are knowledgeable about risk management tools and products, educational resources are leveraged through partnerships with other governmental and nongovernmental entities, and producers have access to regionalized risk management education and information through RMA regional offices.

RMA measures the ability to educate stakeholders and ensure knowledge and access to risk management tools and products by a variety of measures including the following.

- During the current year, RMA awarded 58 risk management education partnership agreements in the amount of \$4.6 million and 17 Targeted States agreements in the amount of \$4.3 million.

The following table summarizes another performance measure in risk management education opportunities.

	<b>Baseline 2013</b>	<b>2014 Actual</b>	<b>2015 Actual</b>	<b>2016 Estimate</b>	<b>2018 Target</b>
Number of Producers Attending Risk Management Education	48,403	155,027	109,276	96,467	50,000
Number of Producers Provided Education through Regional Offices	104,373	156,581	55,195	38,492	115,000

The table above shows a spike in participation in 2013 and 2014. This is likely due to the demand for information about the multiple changes in the 2014 Farm Bill legislation. The drop off of participation in 2015 and 2016 reflects a stable time in the program.

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The goal of 2018 participation may be realized if Farm Bill changes once again increase demand for education.

➤ **Safeguard the integrity of the Federal crop insurance program**

RMA safeguards the integrity of the program by ensuring that tax dollars are used appropriately. RMA addresses insurance fraud, waste, and abuse. RMA ensures that AIPs fully comply with FCIC regulations. RMA safeguards the integrity of the Federal crop insurance program through multiple layers of compliance activity.

Select performance activities that contribute to the goal of improved integrity and show RMA's commitment to safeguarding the Federal crop insurance program are shown below.

- In fiscal year 2016 and 2015, RMA reported an improper payment rate of 2.02% and 2.20% respectively, which exceeded the reduction target of 2.19% and 5.75% for those years.
- RMA enhanced the process for AIP Performance Reviews (APR) in 2016. The reviews are used to determine whether AIP's internal controls and operations comply with SRA requirements and whether the AIP demonstrates satisfactory performance in the areas reviewed.
- During USDA High-Dollar Overpayments Reports Review, the Office of the Inspector General (OIG) audited RMA's fiscal year 2015 improper payment rate and review process. RMA received no recommendations from this audit.

RMA used the alternative sampling methodology that the Office of Management and Budget (OMB) approved for fiscal years 2015 and 2016. In January 2016, OMB approved a new methodology for RMA's fiscal year 2017 reporting that allows RMA to develop an estimated improper payment rate for each AIP and the entire crop insurance program.

The following table illustrates the improper payment rate performance measure. This measure is used across government to evaluate program effectiveness and shows the outcome of safeguarding the integrity of the Federal crop insurance program.

	<b>Baseline 2013</b>	<b>2015 Actual</b>	<b>2016 Actual</b>	<b>2018 Target</b>
Improper Payment Rate	5.23%	2.20%	2.02%	4.90%

➤ **Create an RMA for the 21st century that is high performing, efficient, and adaptable**

RMA's incredible achievement of being ranked in the Federal Employee Viewpoint Survey as the best place to work in USDA is one performance measure that contributes towards the goal of creating an RMA for the 21<sup>st</sup> century that is high performing, efficient, and adaptable.

RMA has several other performance activities that contribute to the goal of improving the workplace as shown below.

- RMA continues to modernize its information technology (IT) infrastructure, allowing the organization to accomplish its mission more efficiently.
- As part of the USDA Secretary's Signature Process Improvement Effort, RMA sponsored internal process improvement projects that increased efficiency in 2016 using Lean Six Sigma methodology.
- An example of RMA improvements is the streamlining of the administration of Planting Dates. Establishing, reviewing, and adjusting crop planting date ranges is an integral part of the Federal crop insurance program's actuarial soundness effort. RMA improved the process by reducing staff time, increasing consistency, and improving oversight.

## **CROP AND INSURANCE STATISTICS**

Three types of years are referred to in this financial report. The financial statements are for fiscal years which run from October 1 to September 30. Statistics are maintained for policies, farmer paid premium, premium subsidy, total premium, indemnities, loss ratio, and insurance protection on a crop year basis. Crop year refers to the year in which a crop is harvested. Reinsurance year is based on the yearly reinsurance agreements with Approved Insurance Providers (AIPs) and runs from July 1 to June 30. General ledger transactions are based on reinsurance years. Multiple reinsurance years are active during each fiscal year.

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Federal crop insurance program statistics are shown below. The indemnities and loss ratios for 2016 are estimated as they are not known at the time the financial statements are prepared.

<b>Program Information Comparison</b>	<b>Crop Year 2016 (Estimated)</b>	<b>Crop Year 2015 (Actual)</b>
Number of Policies	1.15 million	1.20 million
Farmer Paid Premium	\$3.48 billion	\$3.68 billion
Premium Subsidies	\$5.87 billion	\$6.08 billion
Total Premium	\$9.35 billion	\$9.76 billion
Indemnities	\$6.18 billion	\$6.27 billion
Loss Ratio	66%	64%
Insurance Protection	\$100.85 billion	\$102.46 billion

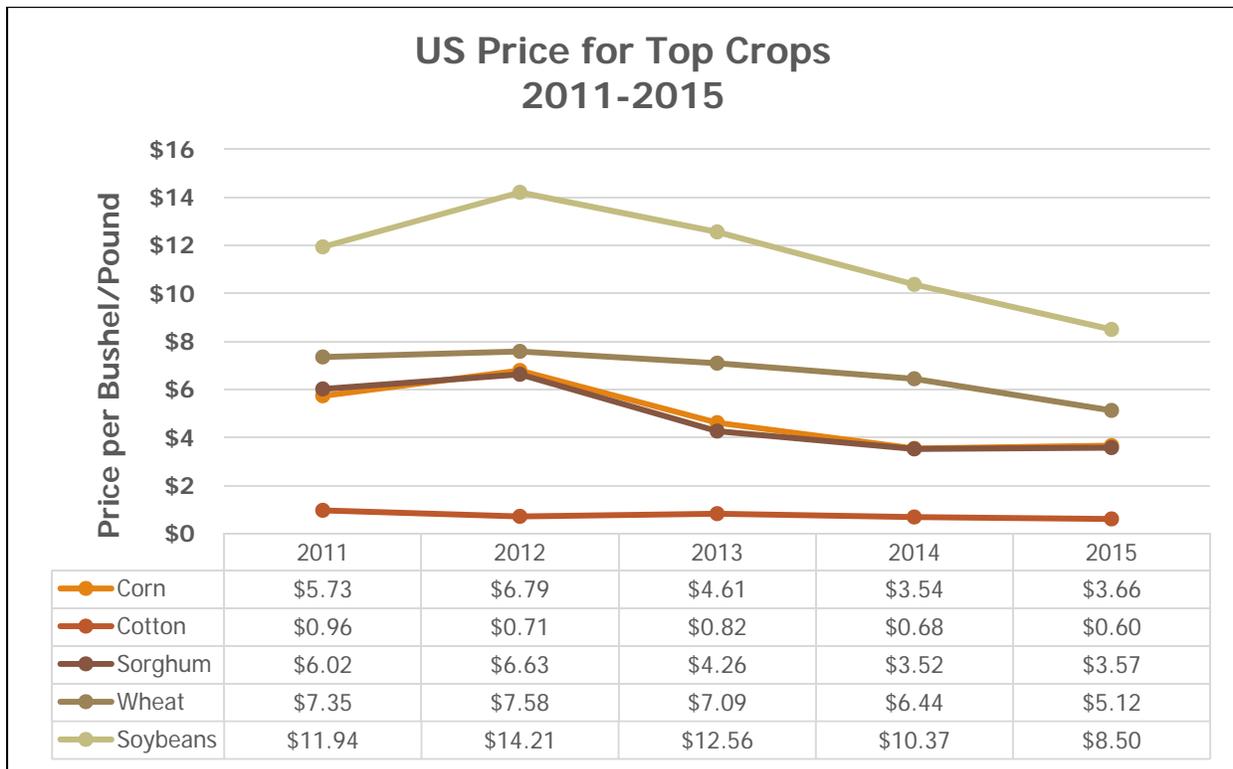
FCIC insures 124 types of crops for crop year 2016. The top crops in volume are listed below, with the remaining crops (pasture, rangeland, forage; apples; almonds; potatoes; beans, etc...) grouped together as All Other. The chart below illustrates statistics on crops that represent 79% of total premiums.

<b>Crop</b>	<b>Crop Year 2016* (billions)</b>	<b>Crop Year 2015 (billions)</b>
Corn	\$3,517	\$3,683
Soybean	\$1,837	\$2,105
Wheat	\$1,102	\$1,284
Cotton	\$668	\$689
Sorghum	\$192	\$258
All Other	\$1,955	\$1,772
Total	\$9,271	\$9,791

\*Approximately 99% of all Premium is known at Sept. 30<sup>th</sup>, but the total premium will not be known until the next fiscal year.

As noted on the chart above total premiums have decreased. This is primarily due to the decrease in crop prices. Below is the United States (US) National Pricing data by bushel, except for cotton which is by pound, as compiled by USDA Economic Research Service. As shown in the chart below, prices have decreased from 2012 to 2015. Lower prices generally result in lower premiums.

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### Losses (2015 and 2014 Cause of Loss, Indemnity by Region)

FCIC/RMA issues the annual financial report based on a fiscal year ending September 30. The growing season for the crops that constitute most of FCIC’s book of business does not end until October or November. As a result, the majority of losses for a given crop year are paid out in the following fiscal year.

In crop year 2015, the overall loss ratio was .64 compared to a loss ratio of .91 in crop year 2014. In both 2015 and 2014, the top factor for losses was excess moisture.

- In 2015, the top causes of loss were: excess moisture in the Midwest, Central and Southern Plains and Southeast; drought primarily in the Northern, Central, and Southern Plains and the Pacific Northwest; heat in California; and hail in the Northern, Central, and Southern Plains.
- In 2014, the top causes of loss were: excess moisture primarily in the Northern Plains; decline in price for corn; and widespread drought in the Northern, Central, and Southern Plains.

The following is a map of indemnities by region for crop year 2015 and 2014 (primarily paid in fiscal years 2016 and 2015, respectively).



## FINANCIAL STATEMENT HIGHLIGHTS AND ANALYSIS

### ASSETS

#### Funding

RMA maintains two separate funds: the Insurance Fund and the Salaries and Expenses (S&E) Fund. The Insurance Fund is used to pay for the crop and livestock insurance programs. The funding for the insurance fund is mandatory funding with “such sums as necessary” to carry out the program. The S&E Fund is used to pay RMA’s salaries and administrative expenses. The funding for the S&E Fund is an annual appropriation set by Congress. The financial statements present both funds.

#### Assets

<b>Fiscal Year 2016 – Assets (millions)</b>	
Fund Balance with Treasury	\$ 3,904
Cash Held Outside of Treasury	\$ 108
Accounts Receivable, Net	\$ 207
Other	\$ 21

The majority of the assets are Fund Balance with Treasury (FBWT), Cash Held Outside of Treasury (CHOT), and Accounts Receivable (AR). At the end of each fiscal year, RMA returns unobligated funds excluding the balances for Capital Stock, Paid-in Capital, and the Contingency Fund to the U.S Treasury. In 2016, RMA returned \$6.2 billion compared to the \$4.5 billion returned in 2015. Large returns to Treasury are caused by the normal collection of revenue due to FCIC on the last day of the fiscal year. In fiscal year 2016, additional funds were returned due to lower losses than anticipated.

FBWT (Note 2) is a cash-like account which represents funds available which have not been disbursed and CHOT (Note 3) consists of amounts funded into escrow accounts for which AIP’s indemnity payments have not yet cleared. Together, these two accounts make up the cash held by FCIC.

AR (Note 4) with the public represents premiums from AIPs due to FCIC for crop insurance written by AIPs and reinsured by FCIC. AIPs are responsible for collecting the premium from the producer and paying FCIC, whether or not the premium has been collected from the producer. Premiums are collected at the end of the growing season. As a result, significant amounts of premium are due in the fall, around the end of the fiscal year.

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## **LIABILITIES**

### **Liabilities**

The majority of FCIC/RMA liabilities are estimated. The following table summarizes FCIC/RMA liabilities.

<b>Fiscal Year 2016 – Liabilities (millions)</b>	
Estimated Losses on Insurance Claims (Note 6)	\$ 5,209
Underwriting Gain (Note 8)	\$ 3,807
Accounts Payable (Note 5)	\$ 1,435
Unearned Revenue (Note 9)	\$ 575
Federal Employee Benefits	\$ 2
Other Liabilities (Note 7)	\$ 18

### **Estimated Losses on Insurance Claims**

The Estimated Losses on Insurance Claims make up the majority of liabilities. Estimated losses were calculated based on Statement of Federal Financial Accounting Standards (SFFAS) No. 5, *Accounting for Liabilities of the Federal Government*. The claims incurred but not reported (IBNR), Premium Deficiency Reserve (PDR), and change in CHOT make up the estimated loss on insurance claims balance sheet line item. PDR is a liability for premium subsidy deferred to next fiscal year where it will be used to pay out not yet incurred indemnities. PDR is estimated at the same rate as unearned premium.

### **Estimating Losses**

FCIC establishes premium to attain an expected long-term loss ratio of 1.0. The premium cost for policies is determined by evaluating loss experience in the program by county, by crop and pricing premium to equal projected indemnity losses over the long term. Losses are divided into the premium to arrive at a loss ratio. A loss ratio of less than 1.0 means that there are less indemnity losses than premium. A loss ratio greater than 1.0 means that the losses are greater than the premium. For Federal crop insurance program, the loss ratios are measured periodically in relation to the reinsurance year which runs from July 1 through June 30. The eventual total loss ratio depends on many variables including weather patterns and commodity prices. A projection of total indemnities is made at the end of each fiscal year based on current

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conditions. Total indemnities will not be known until several months after the end of the fiscal year; therefore, the financial statements are based on a projection.

Actual losses are reported and recorded prior to the end of the fiscal year. The IBNR is the difference between the total losses expected to have occurred in the current year and losses that have been reported in the current year. PDR and unearned premium are reserves set aside for the portion of the insurance period that falls into the next fiscal year. PDR is the government subsidized portion of the reserves and unearned premium is related to the producer paid premium.

### **Uncertainty in Estimating Losses**

Estimated losses are calculated as of September 30, 2016. There are a variety of risk factors that expose FCIC's liability estimates to uncertainty. The growing season for the crops that constitute most of FCIC's book of business does not end until October or November. As of September 30, most of the crop insurance claims that will eventually be attributed to the current reinsurance year have not yet occurred. A projection of total indemnities is made at the end of each fiscal year based on current conditions. Late season weather conditions and price changes in commodities can significantly impact the actual amount of losses. When actual losses are realized, upward or downward adjustments are made and reflected in the financial statements in subsequent years.

The table below shows that most losses for a given reinsurance year are realized in future fiscal years. For example the majority of losses attributed to reinsurance year 2015 were reported and paid in fiscal year 2016.

<b>Reinsurance Year</b>	<b>2016 (est.) (millions)</b>	<b>2015 (millions)</b>
Losses Claimed and Paid in Current Fiscal Year	\$ 1,045	\$ 2,129
Losses Paid in Subsequent Fiscal Years	5,140	4,161
<b>Total Losses</b>	<b>\$ 6,185</b>	<b>\$ 6,290</b>

Although FCIC uses an actuarial model to project overall losses, the model is subject to a high level of uncertainty. In the last 10 years, the difference between the actual and the estimated loss ratio has exceeded 10 points 90% of the time (9 of 10 years). The relatively high variance of this estimate reflects the large degree of uncertainty that is inherent in predicting losses before the end of the reinsurance year. The actual loss ratios in the last 10 years have varied from a low of 54% to a high of 157%. The average actual loss ratio for the past ten years was 84%.

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The following table is updated as of the end of September 2016 and summarizes the premiums and losses by crop year.

<b>Summary of Premium and Losses</b>					
<b>Actual (millions)</b>			<b>Loss Ratio</b>		
<b>Crop Year</b>	<b>Premiums (\$)</b>	<b>Losses (\$)</b>	<b>Actual</b>	<b>Projected</b>	<b>Difference</b>
2006	4,580	3,504	77%	99%	22%
2007	6,562	3,548	54%	67%	13%
2008	9,851	8,680	88%	63%	(25%)
2009	8,951	5,222	58%	66%	8%
2010	7,595	4,254	56%	41%	(15%)
2011	11,972	10,869	91%	112%	21%
2012	11,116	17,448	157%	185%	28%
2013	11,807	12,081	102%	76%	(26%)
2014	10,070	9,127	91%	74%	(17%)
2015	9,759	6,273	64%	84%	20%
2016 EST	9,353	6,178		66%	

### **Underwriting Gain**

Underwriting gain is the AIP portion of earnings on the insurance book of business. A periodic settlement, as stipulated in the SRA, is calculated where the results of the business written by AIPs are determined and an experience-rated gain or loss on business ceded from AIPs is computed. The timing of payment to AIPs for reinsurance gains is stipulated by the SRA. Payments to AIPs for net gain is disbursed in the second fiscal year following the reinsurance year.

### **Accounts Payable**

Accounts Payable includes amounts due to AIPs for reimbursement of administrative and operating expenses associated with the delivery of the Federal crop insurance program. The program's administrative and operating reimbursement has averaged \$1.4 billion over the past 10 years. There is a cap stipulated in the SRA that limits administrative and operating reimbursement.

### **Unearned Revenue**

Premium revenue is comprised of producer paid premium. Producer paid premium is recognized as earned proportionately over each crop's growing season. The portion of producer paid premium not recognized at the conclusion of the fiscal year is classified as Unearned Revenue in the balance sheet.

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**Other Liabilities**

In fiscal year 2016, Other Liabilities (Note 7) include Intragovernmental of \$1 million and Other Liabilities with the Public of \$17 million.

**ANALYSIS OF STATEMENT OF NET COST**

The following table presents the results of net cost of operations for each fiscal year.

<b>Statement of Net Costs</b>		
<b>Cost</b>	<b>Fiscal Year 2016 (millions)</b>	<b>Fiscal Year 2015 (millions)</b>
Total Intragovernmental Costs	\$ 81	\$ 78
Indemnities (Note 12)	4,675	9,640
Program Delivery Costs	1,471	1,428
Other Program Costs (Note 12)	64	98
<b>Total Costs</b>	<b>\$ 6,291</b>	<b>\$ 11,244</b>
Less:		
Premium Revenue (Note 13)	3,534	3,669
Net (Gain)/Loss on Business Ceded from AIPs (Note 13)	(2,298)	(659)
Other Revenue	51	55
<b>Total Revenue</b>	<b>\$ 1,287</b>	<b>\$ 3,065</b>
<b>Net Cost of Operations</b>	<b>\$ 5,004</b>	<b>\$ 8,179</b>

FCIC's net cost of operations decreased \$3.18 billion from fiscal year 2015 to fiscal year 2016. The large fluctuation in net cost is driven by the difference between estimated losses and actual results. Reinsurance year 2015 indemnity costs recorded in fiscal year 2016 decreased from estimates due to better weather conditions and less volatility in commodity prices.

## **ANALYSIS OF STATEMENT OF BUDGETARY RESOURCES**

The following table presents the components of the Statement of Budgetary Resources for each fiscal year.

<b>Statement of Budgetary Resources</b>		
<b>Resource</b>	<b>Fiscal Year 2016 (millions)</b>	<b>Fiscal Year 2015 (millions)</b>
Budgetary Resources	\$ 9,276	\$ 11,909
Obligated Balance at End of Year	\$ 3,416	\$ 2,725
Net Outlays	\$ 4,239	\$ 7,350

Overall, FCIC had \$2.63 billion less in budgetary resources at the end of fiscal year 2016. The budgetary resources are comprised of appropriations, collections from the public, and excess funds returned to Treasury. In fiscal year 2016, FCIC/RMA received \$1.2 billion less in appropriations and returned \$1.7 billion more to Treasury due to fewer losses paid in the fiscal year. This was offset by \$274 million in additional spending authority from offsetting collections in fiscal year 2016.

The Obligated Balance at End of Year increased by \$691 million in fiscal year 2016 compared to fiscal year 2015. The obligated balance primarily consists of program delivery costs and underwriting gain/loss. Reinsurance year 2015 underwriting gain that was obligated in fiscal year 2016 was higher than reinsurance year 2014 underwriting gain that was obligated in fiscal year 2015.

Net Outlays are total cash disbursements less collections. Net outlays were \$3.11 billion less in fiscal year 2016. This is primarily due to lower losses in reinsurance year 2015 which were paid in fiscal year 2016, compared to reinsurance year 2014 losses which were paid in fiscal year 2015.

## SYSTEMS, CONTROLS AND LEGAL COMPLIANCE

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### MANAGEMENT ASSURANCES

#### **Federal Manager's Financial Integrity Act (FMFIA) Assurance**

RMA management is responsible for establishing and maintaining effective internal controls to ensure the effectiveness of operations, reliability of reporting, compliance with applicable laws and regulations, and safeguarding of assets. RMA has conducted its assessment of internal controls and financial systems pursuant to Sections 2 and 4 of FMFIA. Based on the results of this evaluation, RMA can provide an unmodified statement of assurance that its internal control over the effectiveness and efficiency of operations and compliance with laws and regulations, as of September 30, 2016 and 2015, was operating effectively with the exception of one material weakness in the internal controls over financial reporting for fiscal year 2015, as it relates to the estimated losses on insurance claims calculation. The material weakness was resolved in fiscal year 2016.

#### **Federal Financial Management Improvement Act (FFMIA) Assurance**

RMA has evaluated its financial management systems under FFMIA for the period ended September 30, 2016. Based on the result of our evaluation, the Agency is in substantial compliance with the FFMIA for the following sections:

1. Federal Financial Management System Requirements;
2. Applicable Federal Accounting Standards; and
3. United States Standard General Ledger at the Transaction Level.

#### **Assurance for Internal Control over Financial Reporting**

In addition, RMA conducted its assessment of the effectiveness of internal control over financial reporting, which includes safeguarding assets and compliance with applicable laws and regulations, in accordance with the requirements of the Office of Management and Budget's (OMB), Circular A-123, Management's Responsibility for Enterprise Risk Management and Internal Control, Appendix A. Based on the results of this evaluation, FCIC can provide reasonable assurance that its internal control over financial reporting as of June 30, 2016 and 2015 was operating effectively and no material weaknesses were found in the design or operation of internal control over financial reporting.

#### **Compliance with Laws and Regulations**

No lack of compliance with laws and regulations was noted by RMA.

## **Limitations on Financial Statements**

Financial statements have been prepared to report the financial position and results of FCIC/RMA's operations, pursuant to the requirements of Financial Statements of Agencies, Title 31 United States Code 3515 (b). While the statements have been prepared from the books and records of FCIC/RMA in accordance with Generally Accepted Accounting Principles (GAAP) for Federal entities and the formats prescribed by OMB, the statements are in addition to the financial reports used to monitor and control budgetary resources, which are prepared from the same books and records. The statements should be read with the understanding that they are for a component of the United States Government, a sovereign entity.

## **Improper Payments Elimination and Recovery Improvement Act (IPERIA)**

RMA uses an OMB approved statistical sampling methodology to estimate the amount of improper payments in the Federal crop insurance program. FCIC had an improper payment rate of 2.02% in 2016 and 2.20% in 2015 which surpassed the reduction targets of 2.19% and 5.75%, respectively.

## **OTHER MANAGEMENT INFORMATION, INITIATIVES AND ISSUES**

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### **DIGITAL ACCOUNTABILITY AND TRANSPARENCY ACT (DATA ACT)**

The Digital Accountability and Transparency Act (DATA Act) was enacted on May 9, 2014. This Act amends the Federal Funding Accountability and Transparency Act of 2006 (FFATA) and requires reporting of all Federal Funds, as well as Financial Assistance and Procurement transactions, to a public website. FFATA requires reporting of obligations and award-related information for all Federal financial assistance and procurement awards. The DATA Act expands upon FFATA by adding U.S. Department of the Treasury (Treasury) account level reporting; this includes reporting all Treasury Account Symbols that fund each award and contract transaction, budget authority, program activity, outlays, and budget object classes, among other data elements. The DATA Act also requires the Federal Government to collectively standardize the data elements that will be reportable under the DATA Act.

RMA OCFO is working closely with USDA OCFO Financial Management Services to provide the data elements that RMA will need to report. RMA's data will be sent to a data repository for the consolidation of all DATA Act elements for USDA. The repository will be connected to [USAspending.gov](http://USAspending.gov) and will report the data using Treasury's data broker.

USDA expects to be DATA Act compliant by the 2017 deadline.

## MESSAGE FROM MARGO E. ERNY, CHIEF FINANCIAL OFFICER

### **Risk Management Agency and Federal Crop Insurance Corporation**



As Chief Financial Officer of the Risk Management Agency (RMA) and the Federal Crop Insurance Corporation, I am pleased to present the comparative financial statements for fiscal years 2016 and 2015. RMA has an excellent track record of clean audit opinions on its financial statements and expects that it will continue into the future. RMA continues to improve the transparency, accountability, and effectiveness of its financial reporting.

Our most important 2016 accomplishment was resolving the recurring material weakness related to Estimated Losses on Insurance Claims that was first identified in 2013. RMA worked hard to improve processes, documentation, and internal controls in this area. We diligently evaluated processes, identified opportunities for improvements, and implemented changes that streamlined our estimates and made them more transparent.

In 2016, RMA continued to improve the compliance process as evidenced by the improper payment rate of 2.02%. RMA uses an Office of Management and Budget (OMB) approved statistical sampling methodology to provide an estimate of the amount of improper payments in the Federal Crop Insurance Program. For fiscal year 2017 and beyond, RMA intends to sample from all crops and develop stratified improper payment rates that will facilitate resolution of root causes and roll up to a program wide improper payment rate.

RMA continues to work diligently on improving transparency in 2017 with the implementation of the DATA Act. Additionally in 2017, RMA plans to incorporate Enterprise Risk Management (ERM) analyses into planning and management processes.

We are proud of all the accomplishments of our hard-working employees at RMA. We are committed to being responsible stewards of taxpayer dollars and promoting effective use of resources. We look forward to continuing to serve all the stakeholders of the Federal Crop Insurance Program.

# FINANCIAL STATEMENTS

**FEDERAL CROP INSURANCE CORPORATION/RISK MANAGEMENT AGENCY'S  
FINANCIAL STATEMENTS FOR FISCAL YEARS 2016 AND 2015**

**RISK MANAGEMENT AGENCY  
FEDERAL CROP INSURANCE CORPORATION  
BALANCE SHEETS  
As of September 30, 2016 and 2015  
(in millions)**

	2016	2015
<b>Assets</b>		
Intragovernmental:		
Fund Balance with Treasury (Note 2)	\$ 3,904	\$ 3,118
With the Public:		
Cash Held Outside Treasury (Note 3)	108	192
Accounts Receivable, Net (Note 4)	207	422
General Property, Plant and Equipment	21	21
Total Public Assets	<u>336</u>	<u>635</u>
<b>Total Assets</b>	<u>\$ 4,240</u>	<u>\$ 3,753</u>
<b>Liabilities</b>		
Intragovernmental:		
Other Liabilities	\$ 1	\$ 1
With the Public:		
Accounts Payable (Note 5)	1,435	1,424
Federal Employee Benefits	2	2
Other Liabilities		
Estimated Losses on Insurance Claims (Note 6)	5,209	5,891
Unearned Revenue (Note 9)	575	611
Underwriting Gain (Note 8)	3,807	2,563
Other Liabilities (Note 7)	17	19
Total Other Liabilities	<u>9,608</u>	<u>9,084</u>
<b>Total Liabilities</b>	<u>\$ 11,046</u>	<u>\$ 10,511</u>
<b>Commitments and Contingencies (Note 11)</b>		
<b>Net Position (Note 14)</b>		
Capital Stock	\$ 500	\$ 500
Additional Paid-in Capital	38	38
Unexpended Appropriations	64	89
Cumulative Results of Operations	(7,408)	(7,385)
<b>Total Net Position</b>	<u>\$ (6,806)</u>	<u>\$ (6,758)</u>
<b>Total Liabilities and Net Position</b>	<u>\$ 4,240</u>	<u>\$ 3,753</u>

See accompanying notes to the financial statements.

**FEDERAL CROP INSURANCE CORPORATION/RISK MANAGEMENT AGENCY'S  
FINANCIAL STATEMENTS FOR FISCAL YEARS 2016 AND 2015**

**RISK MANAGEMENT AGENCY  
FEDERAL CROP INSURANCE CORPORATION  
STATEMENTS OF NET COST  
For the Years Ended September 30, 2016 and 2015  
(in millions)**

	2016	2015
<b>Program Costs:</b>		
Intragovernmental Gross Costs:		
Benefit Program Costs	\$ 13	\$ 11
Imputed Costs	15	16
Reimbursable Costs	53	51
Total Intragovernmental Costs	<u>\$ 81</u>	<u>\$ 78</u>
Gross Costs with the Public (Note 12)		
Indemnities	\$ 4,675	\$ 9,640
Program Delivery Costs	1,471	1,428
Other Program Costs	64	98
Total Gross Costs with the Public	<u>\$ 6,210</u>	<u>\$ 11,166</u>
Less: Earned Revenue from the Public (Note 13)		
Premium Revenue	\$ 3,534	\$ 3,669
Net (Gain)/Loss on Business Ceded from AIPs	(2,298)	(659)
Other Revenue	51	55
Total Earned Revenue with the Public	<u>\$ 1,287</u>	<u>\$ 3,065</u>
Net Costs with the Public	<u>4,923</u>	<u>8,101</u>
<b>Net Cost of Operations</b>	<u><u>\$ 5,004</u></u>	<u><u>\$ 8,179</u></u>

See accompanying notes to the financial statements.

**FEDERAL CROP INSURANCE CORPORATION/RISK MANAGEMENT AGENCY'S  
FINANCIAL STATEMENTS FOR FISCAL YEARS 2016 AND 2015**

**RISK MANAGEMENT AGENCY  
FEDERAL CROP INSURANCE CORPORATION  
STATEMENTS OF CHANGES IN NET POSITION  
For the Years Ended September 30, 2016 and 2015  
(in millions)**

	<b>2016</b>	<b>2015</b>
<b>Capital Stock</b>	<u>\$ 500</u>	<u>\$ 500</u>
<b>Additional Paid-in-Capital</b>	<u>\$ 38</u>	<u>\$ 38</u>
<b>Cumulative Results of Operations</b>		
Beginning Balance	\$ (7,385)	\$ (7,062)
<b>Budgetary Financing Sources</b>		
Appropriations Used	4,962	7,836
Transfers without Reimbursement	4	4
<b>Other Financing Sources (Non-exchange)</b>		
Imputed Financing Sources	<u>15</u>	<u>16</u>
Total Financing Sources	4,981	7,856
Net Cost of Operations	<u>(5,004)</u>	<u>(8,179)</u>
Net Change	<u>(23)</u>	<u>(323)</u>
<b>Cumulative Results of Operations (Note 14)</b>	<u>\$ (7,408)</u>	<u>\$ (7,385)</u>
<b>Unexpended Appropriations:</b>		
Beginning Balance	\$ 89	\$ 76
<b>Budgetary Financing Sources</b>		
Appropriations Received	11,133	12,393
Appropriations Transferred (Out)	(5)	(5)
Return to Treasury	(6,191)	(4,539)
Appropriations Used	<u>(4,962)</u>	<u>(7,836)</u>
Total Unexpended Appropriations	<u>\$ 64</u>	<u>\$ 89</u>
<b>Net Position</b>	<u>\$ (6,806)</u>	<u>\$ (6,758)</u>

See accompanying notes to the financial statements.

**FEDERAL CROP INSURANCE CORPORATION/RISK MANAGEMENT AGENCY'S  
FINANCIAL STATEMENTS FOR FISCAL YEARS 2016 AND 2015**

**RISK MANAGEMENT AGENCY  
FEDERAL CROP INSURANCE CORPORATION  
COMBINED STATEMENTS OF BUDGETARY RESOURCES  
For the Years Ended September 30, 2016 and 2015  
(in millions)**

	2016	2015
<b>Budgetary Resources</b>		
Unobligated Balance Brought Forward, October 1	\$ 573	\$ 571
Recoveries of Prior Year Unpaid Obligations	3	1
Unobligated Balance from Prior Year Budget Authority	576	572
Appropriations (Note 15)	4,938	7,849
Spending Authority from Offsetting Collections	3,762	3,488
<b>Total Budgetary Resources</b>	<b>\$ 9,276</b>	<b>\$ 11,909</b>
<b>Status of Budgetary Resources</b>		
New Obligations and Upward Adjustments	\$ 8,698	\$ 11,336
Unobligated Balance, End of Year		
Apportioned	576	571
Unapportioned	2	2
Unobligated Balance, End of Year	578	573
<b>Total Budgetary Resources</b>	<b>\$ 9,276</b>	<b>\$ 11,909</b>
<b>Change in Obligated Balances</b>		
Unpaid Obligations Brought Forward October 1 (Gross)	\$ 2,725	\$ 2,229
New Obligations and Upward Adjustments	8,698	11,336
Outlays, Gross	(8,004)	(10,839)
Recoveries of Prior Year Unpaid Obligations	(3)	(1)
Unpaid Obligations, End of Year	\$ 3,416	\$ 2,725
<b>Budget Authority and Outlays</b>		
Budget Authority, Gross	\$ 8,701	\$ 11,337
Actual Offsetting Collections	(3,765)	(3,489)
Recoveries of Prior Year Paid Obligations	1	0
Budget Authority, Net	\$ 4,937	\$ 7,848
Outlays, Gross	\$ 8,004	\$ 10,839
Actual Offsetting Collections	(3,765)	(3,489)
<b>Net Outlays</b>	<b>\$ 4,239</b>	<b>\$ 7,350</b>

See accompanying notes to the financial statements.

## NOTES TO THE FINANCIAL STATEMENTS

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### NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Reporting Entity

The Federal Crop Insurance Corporation (FCIC) is a wholly-owned government corporation within United States Department of Agriculture (USDA). FCIC is under the direction and control of a board of directors, which is appointed by the Secretary of Agriculture. These financial statements include Risk Management Agency (RMA) and FCIC; hereafter the combined entity will be referred to as FCIC.

#### Basis of Presentation and Accounting

The accompanying financial statements have been prepared to report balance sheet, net cost, changes in net position, and budgetary resources. The financial statements have been prepared from books and records in accordance with Generally Accepted Accounting Principles (GAAP). GAAP for Federal financial reporting entities recognizes the Federal Accounting Standards Advisory Board as the standard-setting body. The financial statements are presented in accordance with the Office of Management and Budget (OMB) Circular A-136, Financial Reporting Requirements, which was revised in October 2016.

Accounting transactions are recorded on both an accrual and budgetary basis of accounting. Accrual accounting recognizes revenues when earned and expenses are recognized when incurred, without regard to receipt or payment of cash. Budgetary accounting facilitates compliance with legal constraints and controls over the use of Federal funds.

Three types of years are referred to in this financial report. The financial statements are for fiscal years which run from October 1 to September 30. Statistics are maintained for policies, farmer paid premium, premium subsidy, total premium, indemnities, loss ratio, and insurance protection on a crop year basis. Crop year refers to the year in which a crop is harvested. Reinsurance year is based on the yearly reinsurance agreements with Approved Insurance Providers (AIPs) and runs from July 1 to June 30. General ledger transactions are based on reinsurance years. Multiple reinsurance years are active during each fiscal year.

#### Fund Balance with Treasury

Fund Balance with Treasury (FBWT) represents the aggregate amount of funds in FCIC's accounts with Treasury for which FCIC is authorized to make expenditures and

pay liabilities. FCIC's FBWT consists of appropriated funds and receipts collected from non-Federal entities.

### **Cash Held Outside Treasury**

Cash Held Outside Treasury (CHOT) consists of amounts funded into escrow accounts for which AIP's indemnity checks have not yet cleared.

### **Accounts Receivable**

Accounts Receivable with the public represents premiums from AIPs due to FCIC for crop insurance written by AIPs and reinsured by FCIC. AIPs are responsible for collecting premium from the producer and paying FCIC, whether or not premium has been collected from the producer. Accounts receivable also includes producers' accounts receivable that represents amounts due from individual producers for interest, overpaid indemnities, and debts which are payable directly to FCIC.

The Accounts Receivable due from AIPs and Accounts Payable due to AIPs on the monthly settlement are listed as gross amounts on the balance sheet.

### **General Property, Plant, and Equipment**

General Property, Plant, and Equipment consist of office furniture, computer equipment, and computer software. Property, plant, and equipment with an acquisition cost of \$25,000 or more; internal use software with an acquisition cost of \$100,000 or more; and an estimated useful life of at least two years is capitalized. Property and equipment with an acquisition cost of less than \$25,000 is expensed when purchased. Property and equipment is depreciated using the straight-line method over useful lives that range from 6 to 10 years. There are no restrictions on the use or convertibility of FCIC's property and equipment.

FCIC is continuing to develop a new system to replace its current reinsurance program systems. In accordance with Statement of Federal Financial Accounting Standards (SFFAS) No. 10, *Accounting for Internal Use Software*, contractor and RMA internal staff costs related to the new system will be amortized over a period of 5 years once the software is implemented.

### **Accounts Payable**

Accounts Payable includes amounts due to AIPs for reimbursement of administrative and operating (A&O) expenses associated with delivering the crop insurance program. The Standard Reinsurance Agreement (SRA) provides for reimbursement to the insured

companies for program delivery costs. The payments for program delivery costs are due the first month of the following fiscal year.

### **Retirement Plans**

SFFAS No. 5, *Accounting for Liabilities of the Federal Government*, requires Federal entities to recognize an expense for pensions and other retirement benefits at the time the employee's services are rendered. The purpose of recognizing this expense is to record and report the full cost of each entity's operation. A corresponding revenue, Imputed Financing Sources, is recognized to the extent pension and other retirement benefit expenses exceed the amount paid to the United States Office of Personnel Management.

### **Net Position**

Net position is the residual difference between assets and liabilities and is composed of capital stock, additional paid-in capital, contingency fund, unexpended appropriations, temporary reduction (due to sequestration), and cumulative results of operations. Unexpended appropriations represent the amount of unobligated and unexpended budget authority. Unobligated balances are the amount of appropriations or other authority remaining after deducting the cumulative obligations from the amount available. Cumulative results of operations are the net result of FCIC's operations since inception.

### **Unearned Revenue**

Premium revenue is comprised of producer paid premium. Producer paid premium is recognized as earned proportionately over each crop's growing season. The portion of producer paid premium not recognized at the conclusion of the fiscal year is classified as Unearned Revenue in the balance sheet. Just as a liability is established for the unearned portion of producer paid premium, a liability is also established for the premium subsidy deferred to next fiscal year where it will be used to pay out not yet incurred indemnities. The Premium Deficiency Reserve (PDR) is estimated at the same rate as unearned premium and is included in the Estimated Loss on Insurance Claims Liability in the balance sheet.

Insurance Fund appropriations, Salaries and Expense (S&E) Fund appropriations, and other financing sources are recognized when expended, which corresponds to when the expenses are incurred.

## **Loss Recognition**

Estimated losses are calculated based on SFFAS No. 5. Claims incurred during the period are recognized as losses. The liability for estimated losses on insurance claims represents those claims that have been incurred but not reported to FCIC as of the balance sheet date and reported unpaid claims. The estimation of these liabilities relies on calculations using historical-yield estimates provided by USDA's National Agricultural Statistical Service (NASS) and commodity futures prices.

There are uncertainties associated with assumptions used to estimate the losses on insurance claims. As a result, the ultimate liability may differ significantly from the recorded estimate. These uncertainties may include: actual yields which may be different than those provided by the NASS estimates; changes in weather patterns close to harvesting dates, which could affect yields but not be reflected in the NASS estimates; commodity prices which may change from those in the market because of many factors (such as weather, yields, and economic conditions); and significant catastrophic weather events (i.e. hurricanes and freezes) occurring near the balance sheet date which could affect estimated crop yields and crop prices. Indemnity costs are paid from premium proceeds, including producer paid premium and premium subsidies. If indemnity costs exceed total premium, additional funds will be apportioned to FCIC.

## **Use of Estimates**

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

FCIC financial statements show estimates on the Balance Sheet and Statement of Net Cost on the following line items: Balance Sheet - Estimated Losses on Insurance Claims, Unearned Revenue, and Underwriting Gain; Statement of Net Cost – Indemnities, Program Delivery Costs, Premium Revenue, Net (Gain)/Loss on Business Ceded from AIPs, and Other Revenue.

## **Contingencies**

Various lawsuits, claims, and proceedings are pending against FCIC. In accordance with SFFAS No. 5, FCIC records accruals for such contingencies when it is probable that a liability will be incurred and the amount of the loss can be reasonably estimated. If there is a reasonable possibility that a loss will occur, FCIC discloses the nature of the contingency and an estimate of the possible liability, an estimate of the range of the

possible liability, or a statement that such an estimate cannot be made. See Note 11, Commitments and Contingencies, to the financial statements for related disclosures.

### **Apportionment Categories of Obligations Incurred**

The Insurance Fund receives a direct apportionment. The fiscal years 2016 and 2015 insurance fund obligations incurred were \$8.6 billion and \$11.3 billion, respectively. In each fiscal year 2016 and 2015, the S&E appropriation was \$74.8 million. According to Section 516 of the Act, RMA is authorized to annually transfer up to \$9 million from the FCIC fund to the S&E fund. These funds are available to reimburse expenses incurred for the operations and review of policies, plans of insurance, and related materials; and to assist the Corporation in maintaining actuarial soundness and financial integrity. In fiscal year 2016, RMA transferred \$8.1 million and in fiscal year 2015, RMA transferred \$5.5 million. The S&E fund obligations incurred were \$83.7 million and \$79.7 million, respectively.

### **Premium Deficiency Reserve**

Premium Deficiency Reserve is a liability for premium subsidy deferred to next fiscal year where it will be used to pay out not yet incurred indemnities in excess of producer premiums. PDR is estimated at the same rate as unearned premium. The premium subsidy represents the subsidized portion, covered by appropriations, of total premiums on the crop insurance program.

### **Underwriting Gain/Loss**

Underwriting gain/loss is the AIPs portion of the earnings or losses on the insurance book of business due from or to FCIC. A periodic settlement, as stipulated in the SRA, is calculated where the results of the business written by AIPs are determined and an experience-rated gain or loss on business ceded from AIPs is computed. Payments due to AIPs for a net gain are paid in the second fiscal year following the reinsurance year. Losses are paid to FCIC periodically.

**FEDERAL CROP INSURANCE CORPORATION/RISK MANAGEMENT AGENCY'S  
FINANCIAL STATEMENTS FOR FISCAL YEARS 2016 AND 2015**

**NOTE 2 – FUND BALANCE WITH TREASURY**

Fund balance with treasury at September 30, 2016 and 2015 consists of:

<b>2016</b>	<b>S&amp;E Fund (millions)</b>	<b>Insurance Fund (millions)</b>	<b>Total (millions)</b>
Obligated not yet disbursed	\$ 17	\$ 3,290	\$ 3,307
Unobligated available	1	575	576
Unobligated unavailable	3	18	21
Total Fund Balance with Treasury	\$ 21	\$ 3,883	\$ 3,904
<b>2015</b>	<b>S&amp;E Fund (millions)</b>	<b>Insurance Fund (millions)</b>	<b>Total (millions)</b>
Obligated not yet disbursed	\$ 17	\$ 2,515	\$ 2,532
Unobligated available	1	570	571
Unobligated unavailable	2	13	15
Total Fund Balance with Treasury	\$ 20	\$ 3,098	\$ 3,118

FCIC maintains separate accounts for the S&E (appropriated) and Insurance (revolving) Funds. The S&E Fund is used to pay administrative and operating expenses of RMA. The Insurance Fund is used to pay losses, A&O subsidies known as program delivery costs, and other costs authorized in the Act. All funds are currently available to FCIC except for the prior year unobligated balances in the S&E Fund and temporarily sequestered amounts in the Insurance Fund. The unobligated unavailable amount includes sequestered funds.

**NOTE 3 – CASH HELD OUTSIDE TREASURY**

Cash held outside of treasury as of September 30, 2016 and 2015 is:

<b>CASH HELD OUTSIDE TREASURY</b>	<b>2016 (millions)</b>	<b>2015 (millions)</b>
Balance	\$ 108	\$ 192

Cash held outside of treasury consist of funds in FCIC escrow accounts. The accounts are used by AIPs to pay farmer losses. Accounts fluctuate as payables vary from day to day. In general, if loss ratios are lower, payables will be lower.

**FEDERAL CROP INSURANCE CORPORATION/RISK MANAGEMENT AGENCY'S  
FINANCIAL STATEMENTS FOR FISCAL YEARS 2016 AND 2015**

**NOTE 4 – ACCOUNTS RECEIVABLE**

Accounts receivable and allowance for uncollectible accounts as of September 30, 2016 and 2015 are:

Fiscal Year	Gross Accounts Receivable (millions)	Allowance for Uncollectible Accounts (millions)	Net Accounts Receivable (millions)
2016	\$ 209	\$ (2)	\$ 207
2015	\$ 427	\$ (5)	\$ 422

Accounts receivable includes premiums from AIPs due to FCIC. AIPs are responsible for collecting premiums and paying FCIC whether or not they have received premiums from the producer. Also included are amounts due from individual producers for interest, overpaid indemnities, and debts which are payable directly to FCIC. The allowance for uncollectible accounts is based on historical experience. The decrease in fiscal year 2016 from fiscal year 2015 is due to an additional large outstanding receivable not collected by September 30, 2015.

**NOTE 5 – ACCOUNTS PAYABLE**

The payment of delivery cost is made in October of each fiscal year following the reinsurance year. Therefore, delivery costs are included in the accounts payable line in each fiscal year.

Total accounts payable, including delivery costs, as of September 30, 2016 and 2015 are:

Accounts Payable	2016 (millions)	2015 (millions)
Delivery Costs	\$ 1,434	\$ 1,407
Other	1	17
Total	\$ 1,435	\$ 1,424

**FEDERAL CROP INSURANCE CORPORATION/RISK MANAGEMENT AGENCY'S  
FINANCIAL STATEMENTS FOR FISCAL YEARS 2016 AND 2015**

**NOTE 6 – ESTIMATED LOSSES ON INSURANCE CLAIMS**

The following table summarizes the activity in the accrual for estimated losses on insurance claims and net balance as of September 30, 2016 and 2015:

<b>Estimated Losses on Insurance Claims</b>	<b>2016 (millions)</b>	<b>2015 (millions)</b>
Balance as of October 1	\$ 5,891	\$ 4,897
Incurred Related to:		
Current Year	5,183	6,833
Prior Years	(474)	2,790
Total Incurred	\$ 4,709	\$ 9,623
Paid Related to:		
Current Year	(1,045)	(2,129)
Prior Years	(4,312)	(6,517)
Total Paid	\$ (5,357)	\$ (8,646)
Change in Premium Deficiency Reserve	(34)	17
Net Balance as of September 30	\$ 5,209	\$ 5,891

This note breaks out Losses Incurred and Paid by the reinsurance year the loss is related to.

The indemnity projection is based on two major factors: losses due to a shortfall in yield and changes in commodity prices impacting revenue plans. The principal data source for yield projections is the NASS Crop Production report. The Crop Production report is considered to represent USDA's official perspective on the current state of agricultural production. It is based on a survey of growers along with inspections of randomly selected sections of farms. Although the Crop Production report is scrutinized by multiple sources, it is still an estimate and is subject to some uncertainty.

The revenue plans of insurance base their indemnities on the futures prices for specific contracts and exchanges. The best prediction of the final price for the futures contract is the most current price of the relevant commodities exchange. At the time the indemnity projection is made, up-to-date futures prices are taken from multiple exchanges' web sites. Again, this is subject to uncertainty due to fluctuations in markets.

The change in liability is represented by expenses recognized for both current and prior reinsurance years' policies, and the claims paid for both current and prior insurance years' policies.

**FEDERAL CROP INSURANCE CORPORATION/RISK MANAGEMENT AGENCY'S  
FINANCIAL STATEMENTS FOR FISCAL YEARS 2016 AND 2015**

**Fiscal Year 2016**

The beginning balance in fiscal year 2016 represents the estimated losses for reinsurance year 2015 which was associated with a loss ratio of .84. The actual loss ratio for reinsurance year 2015 was .64 resulting in \$1.9 billion fewer losses than were estimated.

**Fiscal Year 2015**

The beginning balance in fiscal year 2015 represents the estimated losses for reinsurance year 2014 which was associated with a loss ratio of .74. The actual loss ratio for reinsurance year 2014 was .90 resulting in \$1.6 billion losses beyond those that were estimated.

**Comparing 2016 and 2015**

The estimated losses were lower in fiscal year 2016 compared to 2015. The decrease in the estimated losses is due to the difference in yield and revenue associated with program variability. Fiscal year 2015 had higher incurred and paid losses of approximately \$4 billion which were caused by higher losses for reinsurance year 2014.

The difference in Paid for Current Year is due to normal seasonal fluctuation of loss reporting by AIPs and producers.

**NOTE 7 – OTHER LIABILITIES**

Other Liabilities as of September 30, 2016 and 2015 consist of:

<b>Other Liabilities, Federal and Non-Federal</b>	<b>2016 (millions)</b>	<b>2015 (millions)</b>
Intragovernmental:		
Other Accrued Liabilities, Federal	\$ 1	\$ 1
With the Public:		
Estimated Delivery Costs	8	9
Annual Leave Liability	4	4
Accrued Payroll and Benefits	2	2
Other Accrued Liabilities	3	4
<b>Total Other Liabilities, with the Public</b>	<b>\$ 17</b>	<b>\$ 19</b>

The other accrued liabilities include amounts due to AIPs once pending transaction issues are resolved.

**FEDERAL CROP INSURANCE CORPORATION/RISK MANAGEMENT AGENCY'S  
FINANCIAL STATEMENTS FOR FISCAL YEARS 2016 AND 2015**

**NOTE 8 – UNDERWRITING GAIN**

The liability for underwriting gain as of September 30, 2016 and 2015 is:

<b>Underwriting Gain</b>	<b>2016 (millions)</b>	<b>2015 (millions)</b>
Current Year Estimated Gains	\$ 1,998	\$ 1,530
Actual Underwriting Gains	1,809	1,033
Total Underwriting Gain Liability	\$ 3,807	\$ 2,563

The Underwriting Gain Liability for fiscal year 2016 includes amounts for reinsurance year 2016 and 2015. The estimated reinsurance year 2016 underwriting gain was \$1,998 million and was based on an estimated loss ratio of .66. The reinsurance year 2015 actual Underwriting Gain \$1,809 million was based on an actual overall loss ratio of .64 and will be paid in fiscal year 2017.

At the end of fiscal year 2015, the Underwriting Gain Liability includes amounts for reinsurance years 2015 and 2014. The estimated reinsurance year 2015 underwriting gain was \$1,530 million and was based on a loss ratio of .84. The reinsurance year 2014 Underwriting Gain \$1,033 million was based on an actual overall loss ratio of .90 and was paid in fiscal year 2016.

**NOTE 9 – UNEARNED REVENUE**

Unearned revenue at September 30, 2016 and 2015 is:

<b>Unearned Revenue</b>	<b>2016 (millions)</b>	<b>2015 (millions)</b>
Total Unearned Revenue	\$ 575	\$ 611

Premium revenue is comprised of producer paid premium. Producer paid premium is recognized as earned proportionately over each crop's growing season. The portion of producer paid premium not recognized at the conclusion of the fiscal year is classified as Unearned Revenue in the balance sheet.

**FEDERAL CROP INSURANCE CORPORATION/RISK MANAGEMENT AGENCY'S  
FINANCIAL STATEMENTS FOR FISCAL YEARS 2016 AND 2015**

**NOTE 10 – LIABILITIES NOT COVERED BY BUDGETARY RESOURCES**

Liabilities not covered by budgetary resources at September 30, 2016 and 2015 are:

Liabilities	2016 (millions)	2015 (millions)
Estimated Losses on Insurance Claims	\$ 5,101	\$ 5,699
Underwriting Gain	1,998	1,530
Unfunded Leave	4	4
FECA	3	2
Total Liabilities Not Covered by Budgetary Resources	\$ 7,106	\$ 7,235
Total Liabilities Covered by Budgetary Resources	\$ 3,940	\$ 3,276
Total Liabilities	\$ 11,046	\$ 10,511

Estimated losses on insurance claims liabilities not covered by budgetary resources were \$5.1 billion as of September 30, 2016, and \$5.7 billion as of September 30, 2015. Excluded from this footnote are reported unpaid claims that are funded by budgetary resources.

In fiscal year 2016, the portion of underwriting gain liability for reinsurance year 2015 which will be paid in early fiscal year 2017 is covered by budgetary resources. The loss ratio for reinsurance year 2015 was .84 and the loss ratio for reinsurance year 2014 was .90. Due to a decreased loss ratio for reinsurance year 2015, more underwriting gain was due to the AIPs resulting in increased total liabilities covered by budgetary resources.

For fiscal years 2016 and 2015, Federal Employees Compensation Act (FECA) liability is \$3 million and \$2 million, respectively. Included are Intragovernmental Other Liabilities of approximately \$.5 million for fiscal year 2016 and \$.4 million for fiscal year 2015 for an unfunded FECA liability. Unfunded annual leave is also a liability not covered by budgetary resources. Annual leave is accrued as it is incurred and the accrual is reduced as it is taken. The balances in the accrued annual leave account were adjusted to reflect current pay rates and annual leave balances.

**NOTE 11 – COMMITMENTS AND CONTINGENCIES**

FCIC is a defendant in litigation cases arising during the normal course of business. To defend its policies and procedures FCIC may pay litigation expenses and judgments

**FEDERAL CROP INSURANCE CORPORATION/RISK MANAGEMENT AGENCY'S  
FINANCIAL STATEMENTS FOR FISCAL YEARS 2016 AND 2015**

over and above the indemnities found in the SRA for AIPs. For this reason, FCIC is consulted and approves significant decisions in the litigation process. After consultation with legal counsel, management believes that none of these items, other than those noted herein, are expected to have a materially adverse effect on FCIC's financial statements.

A contingency is considered probable when the chance of the future confirming event or events occurring is likely to occur. FCIC has one ongoing case in which legal counsel believes the chances of unfavorable outcome is likely.

Payment for this case has been deemed probable for an estimated amount of \$3 million. FCIC has recognized a liability in the financial statements for \$3 million but will continue to contest certain aspects of this case.

**NOTE 12 – GROSS COSTS**

The components of Gross Costs are indemnity costs, program delivery costs, and other program costs. Indemnity costs for the year ending September 30, 2016 and 2015 consist of:

<b>Insurance Indemnity Costs</b>	<b>2016 (millions)</b>	<b>2015 (millions)</b>
Current Year		
Incurred	\$ 5,183	\$ 6,833
Premium Deficiency Reserve	960	994
Total Current Year	6,143	\$ 7,827
Prior Years		
Incurred	\$ (474)	\$ 2,790
Premium Deficiency Reserve	(994)	(977)
Total Prior Year	\$ (1,468)	\$ 1,813
Indemnities	\$ 4,675	\$ 9,640

The majority of variance in indemnities between fiscal years is associated with the estimated versus actual indemnities. Estimated indemnities are based on estimated premium with the addition of current information on prices and yield to determine estimated loss ratio. Total premium fluctuates based upon commodity prices.

The indemnity costs were \$4.97 billion lower in fiscal year 2016. The large fluctuation is driven by differences between estimated losses and actual results. The reinsurance year 2015 estimated loss ratio was .84 and the actual loss ratio was .64. This decrease in actual losses compared to the estimate resulted in lower costs in fiscal year 2016. The reinsurance year 2014 estimated loss ratio was .74 and the actual loss ratio was

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.90. This increase in actual losses compared to the estimate resulted in higher costs in fiscal year 2015.

Program delivery costs are calculated according to the SRA and are approximately \$1.4 billion each fiscal year.

Other program costs consist of bad debt expense, initiatives, insurance program technology projects, and amortization on insurance program technology projects.

<b>Other Program Costs with the Public</b>	<b>2016 (millions)</b>	<b>2015 (millions)</b>
Salaries and Expenses	\$ 50	\$ 59
Other Program Costs	14	39
<b>Total Other Program Costs</b>	<b>\$ 64</b>	<b>\$ 98</b>

The majority of the decrease in Total Other Program Costs is associated with amortization and write-offs of capitalized work in progress on information technology projects in fiscal year 2015.

### **NOTE 13 – EARNED REVENUE WITH THE PUBLIC**

Earned revenue with the public as of September 30, 2016 and 2015 is:

<b>Comparative Premium Revenue</b>	<b>2016 (millions)</b>	<b>2015 (millions)</b>
Premium Revenue	\$ 3,534	\$ 3,669

Premium rates are set based upon underlying commodity prices. In 2016, lower commodity prices caused a \$135 million variance in premium revenue.

<b>Net (Gain)/Loss on Business Ceded from AIPs</b>	<b>2016 (millions)</b>	<b>2015 (millions)</b>	<b>Variance (millions)</b>
Downward Revision of Prior Year Estimates	\$ (280)	\$ 922	\$ (1,202)
Other Prior Year Gains	(25)	(71)	46
Adjustment to Underwriting Losses	5	20	(15)
Current Year Estimated Gains	(1,998)	(1,530)	(468)
<b>Total</b>	<b>\$ (2,298)</b>	<b>\$ (659)</b>	<b>\$ (1,639)</b>

Premiums and losses are reported monthly by AIPs to FCIC. A periodic settlement, as stipulated in the SRA, is calculated where the results of the business written by AIPs are determined and an experience-rated gain or loss on business ceded from AIPs is computed. Payments to AIPs for the net gain are paid in the second fiscal year following the reinsurance year.

The components of Underwriting Gain include reversal of prior year estimates, actuals for prior years, and an estimate for the current year. If RMA overestimates the gain for the prior year, it decreases the balance for this account. If RMA underestimates the prior year, the balance is increased. If the current year estimate is based on a higher loss ratio than the previous year, then the Underwriting Gain is lower. However, if it is based on a lower loss ratio than the previous year, then the Underwriting Gain is higher, increasing the balance. There was an approximately \$1.2 billion increase in this account from fiscal year 2015 to fiscal year 2016 based on overestimating the gain from reinsurance year 2014 (-\$922 million) and underestimating the gain for reinsurance year 2015 (+\$280 million). There is an additional \$468 million increase for the current year on an estimated lower loss ratio than the previous year for reinsurance year 2016.

#### **NOTE 14 – NET POSITION – STATEMENT OF CHANGES IN NET POSITION**

The beginning balance of Cumulative Result of Operations in fiscal year 2016 was \$323 million higher than fiscal year 2015 due to normal program variability. The Cumulative Results of Operations at the end of fiscal year 2016 was (\$7.4) billion.

In fiscal year 2016, FCIC requested \$1.3 billion less in appropriations to cover the losses than what was requested in 2015. The appropriation requested in 2016 was based on lower premium caused by lower commodity prices. The amount of appropriations used was \$2.9 billion less in fiscal year 2016 than fiscal year 2015. FCIC returned \$6.2 billion to Treasury in fiscal year 2016, compared to \$4.5 billion in fiscal year 2015.

#### **Capital Stock**

Section 1504 (a) of the Act authorizes capital stock of \$500 million subscribed by the United States, and issued to the Secretary of the Treasury. There has been no change in the capital stock issued since August 15, 1985.

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**NOTE 15 – BUDGETARY RESOURCES/APPROPRIATIONS**

Budgetary Resources/ Appropriations	2016 (millions)	2015 (millions)
Appropriations Received Program Fund	\$ 11,058	\$ 12,317
Return to Treasury	(6,190)	(4,539)
Appropriations Received S&E Fund	75	75
Other	(5)	(4)
Appropriations	\$ 4,938	\$ 7,849

In fiscal years 2016 and 2015, FCIC received an Insurance Fund appropriation of \$11.1 billion and \$12.3 billion respectively, for premium subsidy, reinsurance administrative and operating reimbursement expense, and other programs specified in the Act. FCIC has permanent indefinite appropriations available to fund premium subsidy, delivery expenses, losses in excess of premiums and other risk management initiatives. At the end of each fiscal year, FCIC returns to the U.S. Treasury all unobligated balances in the indefinite appropriation in excess of the amount FCIC is authorized by statute to retain which includes the capital stock, paid-in capital, and the contingency fund. In fiscal year 2016, \$6.2 billion was returned to Treasury compared to \$4.5 billion in 2015.



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**NOTE 16 – EXPLANATION OF DIFFERENCES BETWEEN THE SBR  
AND BUDGET OF THE U.S. GOVERNMENT**

<b>Fiscal Year 2015 Statement of Budgetary Resources v. President's Budget (in millions)</b>				
	<b>Account</b>	<b>Budgetary Resources</b>	<b>Obligations Incurred</b>	<b>Net Outlays</b>
<u>Statement of Budgetary Resources:</u>				
	Insurance Fund	\$ 11,826	\$ 11,256	\$ 7,273
	S&E	83	80	77
	Total	\$ 11,909	\$ 11,336	\$ 7,350
<u>Reconciling Items:</u>				
	Expired Accounts	(3)	0	0
	Rounding Difference	0	(1)	0
	Total	\$ (3)	\$ (1)	\$ 0
	Budget of the United States Government	\$ 11,906	\$ 11,335	\$ 7,350

FCIC's Statement of Budgetary Resources serves as a tool to link budget execution data to information reported in the "actual" column of the Program and Financing Schedules in the Appendix of the Budget of the United States Government (referred to as the President's Budget) as well as information reported in the Report on Budget Execution and Budgetary Resources (SF-133). The permanent indefinite appropriation for the crop insurance program is used to cover premium subsidy, delivery expenses, losses in excess of premiums, and initiatives. Some reporting differences do exist between comparable amounts in the Statement of Budgetary Resources (SBR), the President's Budget, and the SF-133. The table above is a comparison of the fiscal year 2015 Statement of Budgetary Resources, and the President's Budget. The comparison between the fiscal year 2016 Statement of Budgetary Resources and the fiscal year 2016 actual numbers presented in the fiscal year 2018 Budget cannot be performed as the fiscal year 2018 Budget is not yet available. The fiscal year 2018 Budget is expected to be published in February 2017 and will be available from the Government Printing Office.

## NOTE 17 – RECONCILIATION OF NET COST OF OPERATIONS (PROPRIETARY) TO BUDGET

Budgetary and proprietary accounting information are inherently different because of the types of information and the timing of their recognition. The reconciliation of budgetary resources obligated and the net cost of operations provides a link between budgetary and proprietary accounting information. It serves not only to explain how information on net obligations relates to the net cost of operations but also to assure integrity between budgetary and proprietary accounting.

Net obligations and the net cost of operations are different because (1) the net cost of operation may be financed by non-budgetary resources (e.g. imputed financing); (2) the budgetary and non-budgetary resources used may finance activities which are not components of the net cost of operations; and (3) the net cost of operations may contain components which do not use or generate resources in the current period.



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<b>Reconciliation of Net Cost of Operations (Proprietary) to Budget</b>	<b>2016 (millions)</b>	<b>2015 (millions)</b>
<b>Resources Used to Finance Activities</b>		
Budgetary Resources Obligated		
Obligations incurred	\$ 8,698	\$ 11,336
Less: Spending authority from offsetting collections and recoveries	(3,768)	(3,490)
Obligations net of offsetting collections and recoveries	\$ 4,930	\$ 7,846
Imputed financing from costs absorbed by others	15	16
Total resources used to finance activities	\$ 4,945	\$ 7,862
<b>Resources Used to Finance Items Not part of Net Cost of Operations</b>		
Change in budgetary resources obligated for goods, services and benefits ordered but not yet provided	10	5
Resources that fund expenses recognized in prior periods (Decrease in Unfunded Insurance Estimates)	(129)	0
Resources that finance the acquisition of assets	(7)	15
Total resources used to finance items not part of the cost of operations	(126)	20
Total resources used to finance the net cost of operations	\$ 4,819	\$ 7,882
<b>Components of the Net Cost of Operations that will Require or Generate Resources in the Current Period</b>		
Components requiring or generating resources in future periods		
Increase (decrease) in exchange revenue receivable from the public	175	(256)
Other (Increase in Unfunded Insurance Estimates, program delivery costs)	6	536
Total components of net cost of operations that will require or generate resources in the future period	\$ 181	\$ 280
<b>Components Not Requiring or Generating Resources</b>		
Depreciation and amortization	7	19
Bad debt expense	(3)	(2)
Total components of net cost of operations that will not require or generate resources	4	17
Total components of net cost of operations that will not require or generate resources in the current period	\$ 185	\$ 297
<b>Net Cost of Operations</b>	<b>\$ 5,004</b>	<b>\$ 8,179</b>

The increase between fiscal year 2016 and fiscal year 2015 in spending authority from offsetting collections and recoveries is due to the timing of collections received.

The resources that fund expenses recognized in prior periods are the changes in unfunded insurance estimates. The difference is due to a decrease in the loss estimate and increase in underwriting gain related to different loss ratio estimates between fiscal year 2015 and fiscal year 2016. The change in estimates shown in fiscal year 2015 as the Increase in Unfunded Insurance Estimates compares to the change in estimates in fiscal year 2016 shown as the Decrease in Unfunded Insurance Estimates.

The difference in Resources that finance the acquisition of assets from fiscal year 2016 to fiscal year 2015 reflects the capitalization of work in progress. The decrease in Depreciation and amortization is associated with amortization and write-offs of capitalized work in progress on information technology projects in fiscal year 2015.

The change in exchange revenue receivable from the public is due to AIPs delaying payment of their monthly settlement report balances.

#### **NOTE 18 – SUBSEQUENT EVENT**

Hurricane Matthew struck Florida, Georgia, South Carolina, North Carolina, and Virginia in October 2016 after the balance sheet date but prior to the release of the financial statements. The hurricane resulted in significant flooding impacting crops covered in the Federal Crop Insurance program; however, the full impact is not yet known.



## REQUIRED SUPPLEMENTARY STEWARDSHIP INFORMATION (UNAUDITED)

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### **Risk Management Education Partnerships**

FCIC provides education and training on crop insurance programs and risk management strategies to agricultural producers and ranchers. Requests for Applications (RFAs) are prepared each year and announce solicitations for partners in that effort in Grants.gov.

RFAs were announced in 2016 for Crop Insurance in Targeted States Program and the Risk Management Education Partnership Program. Partnerships with qualified applicants provide education, outreach assistance and related tools and information on crop insurance programs and risk management strategies. Awards are given on a competitive basis and awarded for a one-year term. Awardees must demonstrate non-financial benefits and agree to substantial involvement by FCIC in the project. Funding for this work is authorized in section 522 and 524 of the Act.

Partnerships were established with the private industry and these organizations work with Women, Hispanics, African Americans, Asian Americans, Native Americans, Immigrants, Military Veterans, Organic Crops, Beginning Producers, Specialty Crop Producers & Ranchers, New Markets, Livestock Farmers, Limited Resource, Retiring-Transitioning, Strikeforce, Socially Disadvantaged, Sustainable Producers, Traditional, Value-Added and Small Farms & Ranches.

Education efforts are improved by expanding State and Regional education partnerships; encouraging the development of information and technology-based decision aids; facilitating local crop insurance education and risk management training workshops throughout the nation through Cooperative Agreements with educational institutions, community-based outreach organizations, and other qualified entities.

Summary of RME Initiatives Since Fiscal Year 2012	2016 Estimate	2015	2014	2013	2012
RME obligations (millions)	\$ 9	\$ 7	\$ 9	\$ 10	\$ 13
Number of producers attending RME sessions	96,467	109,276	155,027*	89,100	81,000

\*2014 number was higher due to increased outreach associated with the rollout of the Farm Bill.

FCIC awarded agreements under two distinct programs: (1) Risk Management Education Partnerships Program, Catalog of Federal Domestic Assistance (CFDA) 10.460; and, (2) Crop Insurance in Targeted States Program, CFDA 10.458.

FCIC awarded 58 cooperative agreements for \$4.6 million for the delivery of training to U.S. farmers and ranchers in managing production, marketing, financial, legal, and

human risk. The program gives priority to educating producers of crops currently not insured under Federal crop insurance, specialty crops, and underserved commodities, including livestock and forage; and providing collaborative partnerships to develop and deliver crop insurance education and other risk management training.

### **Targeted States**

FCIC awarded 17 cooperative agreements for \$4.3 million in underserved states for crop insurance education to producers under the Crop Insurance in Targeted States Program. The Act directs FCIC to increase crop insurance education in certain areas of the country that have been historically underserved by the Federal crop insurance program. The Secretary determined that seventeen states met the underserved criteria. These states are Alaska, Connecticut, Delaware, Hawaii, Maine, Maryland, Massachusetts, Nevada, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Utah, Vermont, West Virginia, and Wyoming.



## REQUIRED SUPPLEMENTARY INFORMATION (UNAUDITED)

### 2016 Risk Assumed

FCIC identifies the risk assumed as the total amount of premium for the already commenced reinsurance year. The total premium has been calculated using generally accepted actuarial methods to attain a forecasted break-even loss ratio of 1.0. As a result, the risk assumed is equal to the total premium.

Risk Assumed is \$9,388 million, less the actual losses recorded of \$1,045 million resulting in an Estimate of Unpaid Losses of \$8,343 million.

Risk Assumed	(millions)
Estimate of Losses	\$ 8,343
Risk Assumed	\$ 9,388



## OTHER INFORMATION (UNAUDITED)

### SCHEDULE OF SPENDING

Schedule of Spending	2016 (millions)	2015 (millions)
<b>What Money is Available to Spend?</b>		
Total resources	\$ 9,276	\$ 11,909
Less Amount available but not agreed to be spent	(576)	(571)
Less Amount not available to be spent	(2)	(2)
Total Amount agreed to be spent	\$ 8,698	\$ 11,336
<b>How was the Money Spent?</b>		
Assists rural communities to create prosperity so they are self-sustaining, repopulating and economically thriving:		
Personnel compensation and benefits	\$ 59	\$ 54
Contractual services and supplies	3,355	2,603
Equipment, land, and structures	0	1
Insurance claims and indemnities	5,283	8,678
Other	1	0
Total amount agreed to be spent	\$ 8,698	\$ 11,336
<b>Who did the Money go to?</b>		
Federal	\$ 56	\$ 59
Non-Federal	\$ 8,642	11,277
Total amount agreed to be spent	\$ 8,698	\$ 11,336

The Schedule of Spending (SOS) presents an overview of how and where FCIC has spent (i.e. obligated) money comparatively in the past two fiscal years. The data used to populate this schedule is the same underlying data used to populate the SBR. The "Total Amounts Agreed to be Spent" line item of the schedule should reconcile to the "Obligations Incurred" line in the SBR. These amounts may not reconcile to USAspending.gov because the SOS and the website have different reporting requirements.

The total resources are comprised of appropriations, collections from the public, and excess funds returned to Treasury. In fiscal year 2016, FCIC returned more funds to Treasury due to fewer losses paid in the fiscal year.

Amount spent in fiscal year 2016 for contractual services was higher due to a larger obligation of underwriting gain. For insurance claims and indemnities, the lower loss ratio in reinsurance year 2015 vs reinsurance year 2014 (.64 vs .90) attributes to lower

loss payments in fiscal year 2016 than fiscal year 2015. Lower losses are due to better weather and a decreased variability in prices between the beginning and ending of the growing season.

## **IMPROPER PAYMENTS**

Since fiscal year 2000, agencies have reported efforts to reduce improper payments. The Improper Payments Information Act of 2002 (IPIA), the Improper Payments Elimination and Recovery Act of 2010 (IPERA) and the Improper Payments Elimination and Recovery Improvement Act of 2012 (IPERIA), require that executive agencies identify programs that may be susceptible to significant improper payments, estimate the annual amount of improper payments, and submit those estimates to Congress. A program with significant improper payments (a high-risk program) has both a 1.5 percent improper payment rate of the total program outlays and at least \$10 million in improper payments, or exceeds \$100 million dollars in improper payments. Implementing guidance for IPERIA is located in OMB Circular A-123, Management's Responsibility for Enterprise Risk Management and Internal Control, Appendix C, Requirements for Effective Estimation and Remediation of Improper Payments. RMA is identified by USDA as susceptible to significant improper payments (a high-risk program). In fiscal year 2016 and 2015, FCIC had an improper payment rate of 2.02% and 2.20% respectively, which exceeded the reduction target of 2.19% and 5.75%.

### **Sampling and Estimation**

RMA uses a statistically valid estimate of the improper payment rate and of the dollar amount of improper payments for FCIC. The improper payment reviews include all payment categories (premium subsidies, A&O subsidies, and indemnity payments) and consider how an improper payment can occur. A simple random sample is used to select the policies for review.

For fiscal years 2016 and 2015, RMA used an OMB approved alternative sampling methodology while it was developing a more comprehensive approach that would use a larger sample stratified by Approved Insurance Provider (AIP). For fiscal year 2017 and beyond, RMA intends to sample from all crops and develop estimated improper payment rates that will facilitate resolution of root causes and roll up to a program wide improper payment rate.

### **Improper Payment Reporting**

RMA's most recent IPERIA data is for fiscal year 2016, examining reinsurance year 2014 data. Table 1 shows the sampling and estimation results by reinsurance year for FCIC Program Fund.

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**Table 1: Improper Payment Reduction Outlook (\$ in millions) – by reinsurance year (RY)**

<b>FCIC Program Fund</b>	<b>RY 2013</b>	<b>RY 2014</b>	<b>RY 2015 Est.</b>	<b>RY 2016 Est.</b>	<b>RY 2017 Est.</b>
Outlays \$	13,734.00	11,503.29	7,267.00	7,903.00	7,910.00
Improper Payment (IP) %	2.20%	2.02%	2.01%	2.00%	1.99%
IP \$	302.15	232.37	146.07	158.06	157.41
Overpayment \$		218.40			
Underpayment \$		13.97			

\*Breakout of actual overpayment and underpayment is required beginning in RY 2014.

### **Discussion of Supplemental Measures**

RMA initiated supplemental measures in fiscal year 2015. RMA measures the reduction in acreage reporting discrepancies greater than 100 acres using data mining techniques. Producers report farmed acreage to their AIPs and to Farm Service Agency (FSA). The AIPs then report the producer's insured acres to RMA. The reported acres for a producer are compared between RMA and FSA. This comparison is completed annually.

The measurement baseline for this supplemental measure is reinsurance year 2014. In reinsurance year 2014, there were 25,904 Eligible Crop Insurance Contracts (ECIC) having an acreage reporting discrepancy of 100 or more acres. This means that 2.64% of approximately 990,000 ECICs nationwide had an acreage reporting discrepancy of over 100 acres. An ECIC represents all insured acres for a producer in a county by crop. For fiscal year 2015, RMA set a target of 2.60%. RMA met this target by achieving a rate of 1.68% in fiscal year 2016.

RMA produces a spot-check list of producers with significant discrepancies (over 100 acres) between acreage reported to RMA and FSA. This list is provided to the AIPs for further review and reconciliation, as necessary. Corrections to the acreage reports could potentially prevent improper payments of insurance premium subsidies and indemnities.

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Table 2 provides the breakdown of FCIC Program Fund overpayment and underpayment dollars for reinsurance year 2014.

**Table 2: Improper Payment Root Cause Category Matrix (\$ in millions)**

Reinsurance Year 2014 Reported in Fiscal Year 2016		
FCIC Program Fund	Overpayments \$	Underpayments \$
Inability to Authenticate Eligibility	\$ 191.34	\$ 13.62
Administrative or Process Error made by Other Party	27.06	0.35
TOTAL	\$ 218.40	\$ 13.97

**Improper Payment Corrective Actions**

RMA has developed a Corrective Action Plan that includes the following actions taken to recover and prevent future improper payments:



**Root Cause #1: Inability to authenticate eligibility.**

Inability to authenticate eligibility was the primary reason for improper payments errors in 83% of policies with errors in RMA's fiscal year 2016 IPERIA sample. Most of these authentication errors were attributable to the producer (e.g., the program beneficiary) not reporting accurate or complete data needed to determine eligibility.

The majority of these authentication errors were related to actual production history (APH) issues, such as the quality and completeness of supporting production records that help determine the producer's premium rate and production guarantees. For example, some of these errors were due to inaccurate or unsupported records at the unit structure (parcel of land). The unit structure is determined by the amount and location of producer crops and impacts premium prices and indemnity payments.

**Actions Taken:**

- RMA incorporated APH reviews into anomalous agent review plan (April 2016). RMA developed a Program Review Plan to examine policies on the Anomalous Agent List in order to determine whether anomalous losses are the result of fraud, waste, or abuse. The Program Review Plan focuses on conducting a detailed APH review of anomalous yields. This review will help increase the accuracy of APH records and identify agents responsible for improper payments.
- Clarify the consequences for not maintaining acceptable production records to support the Enterprise Unit structure (July 2016). The revised 2017 Crop Insurance Handbook issued June 2016 clarifies that the producer must have acceptable records at the reported enterprise unit level (all insurable crops in a county). If the producer does not have acceptable records at the correct unit level, RMA will assign yields, which are often lower than the producer's actual yields and can impact the amount of insurance payments. The clarification is intended to encourage producers to maintain acceptable records and increase consistency in RMA's oversight.

**Actions Planned:**

- N/A.

**Root Cause #2: Administrative or process error:**

The remainder of errors in RMA's fiscal year 2016 IPERIA sample were due to administrative or process errors caused by AIPs, insurance agents, or loss adjusters. The most frequent type of administrative or process errors were transcription or key-stroke errors in records such as acreage reports or production records.

**Actions Taken:**

- RMA's new AIP Performance Review (APR) process includes tools that focus on the quality of training for stakeholders, such as the AIPs, sales agents, and loss adjusters, to ensure the accuracy of data and reduce errors. In May 2016, RMA trained its compliance staff on the revised APR process.

**Actions Planned:**

- Solicit AIPs' input on addressing root causes of errors (February 2017)
  - RMA will share the results of the fiscal year 2016 IPERIA review process and the types of errors leading to improper payments. Through the Data Mining Steering Committee, RMA will obtain the AIPs' feedback on strategies to reduce errors, with a specific focus on administrative or process errors.

**Internal Control over Improper Payments**

Table 3 shows RMA has implemented internal controls to prevent improper payments, but there is room for improvement. RMA has communicated updated policies and guidance to staff. Managers built an atmosphere in which reducing improper payments is a top priority. RMA established accountability through performance standards, examined root causes of error, developed appropriate corrective actions, and engaged critical stakeholders through communication and educational efforts.

**Table 3: Status of Internal Controls for Federal Crop Insurance Program Payments**

<b>Internal Control Standards</b>	<b>FCIC Program Fund</b>
Control Environment	3
Risk Assessment	3
Control Activities	3
Information and Communication	3
Monitoring	3

- 4 = Sufficient controls are in place to prevent Improper Payments (IP)
- 3 = Controls are in place to prevent IPs but there is room for improvement
- 2 = Minimal controls are in place to prevent IPs
- 1 = Controls are not in place to prevent IPs

**Accountability**

RMA senior accountable officials' annual performance plans are tied to Goal #4 of the RMA Strategic Plan – "Safeguarding the integrity of the Federal crop insurance program." The performance measure is to reduce the improper payment rate from 5.23% in 2013 to 4.9% by 2018. Rate was reduced to 2.02% and 2.20% for fiscal years 2016 and 2015, respectively.

RMA incorporated standards in fiscal year 2016 annual performance plans to ensure IPERIA reviews are conducted to measure the Federal crop insurance program improper payment error rate and perform data mining reviews to identify, reduce, and collect improper payments. RMA conducted IPERIA reviews between May 2015 – March 2016 using statistical sampling and data mining reports.

**Agency Information Systems and Other Infrastructure**

One of RMA's primary tools for assessing AIPs compliance with all crop insurance program requirements is operational reviews. RMA contracted with a business consultant to assist in the redesign of RMA's AIP operational reviews to more effectively evaluate the AIP's internal controls and identify and address program vulnerabilities.

**Barriers**

RMA is not subject to any critical statutory or regulatory barriers to reducing improper payments.

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**Recapture of Improper Payments Reporting**

In fiscal year 2016, USDA required all programs over \$1 million in annual expenditures to perform payment recapture audits. The following table highlights the payment recapture activities completed by RMA in fiscal year 2016.

**Table 4: Overpayment Payment Recaptures with and without Recapture Audit Programs (\$ in millions)**

Fiscal Year	Overpayments Recaptured through Payment Recapture Audits - Other			Overpayments Recaptured outside of Payment Recapture Audits	
	Amount Identified	Amount Recaptured	Recapture Rate	Amount Identified	Amount Recaptured
2016	\$2.04	\$13.49	661%	\$0.00	\$0.00

Overpayments Recaptured through Payment Recapture Audits	
Fiscal Year	Recapture Rate Target
2017	160%
2018	161%

RMA's Recovery Audit Program was approved and started reporting in 3rd quarter of fiscal year 2016. The fiscal year 2016 recapture rate is based on 3rd and 4th quarters. Fiscal years 2016, 2017, and 2018 Recapture Rate percentages are greater than 100% due to collecting final findings from previous fiscal years.

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The following table shows the amount recaptured and disposition of those funds.

**Table 5: Disposition of Funds Recaptured Through Payment Recapture Audit Programs (\$ in millions)**

Fiscal Year 2016			
Program	Amount Recaptured	Type of Payment	Original Purpose
FCIC Program Fund	\$ 13.49	Other	\$ 13.49

Any overpayments recovered will be returned to the Federal crop insurance program Fund to be used for its original purpose.

The following table presents the aging of outstanding overpayments identified in the payment recapture audits.

**Table 6: Aging of Outstanding Overpayments Identified in the Payment Recapture Audits (\$ in millions)**

Program	Type of Payment	Amount Outstanding (0-6 months)	Amount Outstanding (6 months to 1 year)	Amount Outstanding (over 1 year)	Amount Determined to not be collectable
FCIC Program Fund	Other	\$ 1.72	\$ 1.66	\$ 12.29	\$ 0.00

The table identifies amounts not yet collected including items identified prior to the Payment Recapture Audit Program.

**Reduction of Improper Payments with the Do Not Pay Initiative (DNP)**

RMA has incorporated the Do Not Pay (DNP) databases as listed below.

- During fiscal year 2016, RMA integrated Social Security Administrator's full death file into its system to verify insurance policies received from AIPs prior to acceptance. Once crop insurance is awarded, any subsequent payments for indemnities are required regardless of DNP matches. Most of the award verification process is performed by the AIPs, not RMA. Insurance providers' access to the DNP working system is limited and requires background checks.

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- RMA verifies the AIPs registration in System for Award Management (SAM) and checks AIPs in the DNP website before the SRA (Standard Reinsurance Agreement) is approved.
- RMA payments for reinsurance funds to a payee other than AIPs (e.g., refund of overpaid debt to a producer) are reviewed against the death master file through the DNP working system on a pre-payment basis.
- Risk Management Education Cooperative Agreements are awarded annually with a one year period of performance. Before awarding the agreement, RMA staff reviews the DNP website, SAM, and the Federal Awardee Performance and Integrity Information System (FAPIIS) through SAM.

The following table details the results of RMA's Do Not Pay initiative in preventing improper payments.

**Table 7: Results of the Do Not Pay Initiative in Preventing Improper Payments (in millions)**

Reinsurance Year 2014 Examined in Fiscal Year 2016						
	Number (#) of payments reviewed for possible improper payments	Dollars (\$) of payments reviewed for possible improper payments	Number (#) of payments stopped	Dollars (\$) of payments stopped	Number (#) of potential improper payments reviewed and determined accurate	Dollars (\$) of potential improper payments reviewed and determined accurate
Reviews with the Do Not Pay databases	N/A	N/A	N/A	N/A	N/A	N/A
Reviews with databases not listed in IPERIA as Do Not Pay databases	250 case policies	\$3.01	0	0	198	\$2.96

RMA's most recent IPERIA data is for fiscal year 2016, examining reinsurance year 2014 data. RMA reviewed 250 case policies and included all three payment categories: premium subsidies, administrative and operating payments, and indemnity payments. RMA's IPERIA reviews occur after payments have been processed. These reviews can recoup improper payments but not stop improper payments in advance.

## **FREEZE THE FOOTPRINT**

RMA does not own buildings or real property but leases all of its office space. RMA's management utilizes the Freeze the Footprint Initiative by consolidating regional and compliance offices at existing locations into USDA offices, if space is available.

In fiscal year 2016, no consolidation of office space occurred. However, there are plans in 2017 to consolidate the following into USDA offices:

- Spokane, WA Regional Office into a Spokane area Federal lease that combines several USDA and other government agencies into one location
- St. Paul, MN Regional Office and Eagan, MN Compliance Office into one co-located RMA Minneapolis/St. Paul area office.

RMA maintains a real estate inventory database. RMA continues to evaluate offices as leases expire with the goal of saving space and co-locating wherever possible.

The following summarizes the square footage and total annual costs for RMA leases. All RMA leases are full service leases with no operation and maintenance costs.

<b>Square Footage (in thousands)</b>	<b>Fiscal Year 2012 Baseline</b>	<b>Fiscal Year 2015</b>	<b>Change in Square Footage</b>
RMA GSA Lease Assignments	119	119	0
RMA Leases	18	16	(2)
<b>Total</b>	<b>137</b>	<b>135</b>	<b>(2)</b>

<b>Lease Costs (in thousands)</b>	<b>Fiscal Year 2012 Baseline</b>	<b>Fiscal Year 2015</b>	<b>Change in Lease Costs</b>
RMA GSA Lease Assignments	\$ 2,723	\$ 2,848	\$ 125
RMA Leases	289	250	(39)
<b>Total</b>	<b>\$ 3,012</b>	<b>\$ 3,098</b>	<b>\$ 86</b>

## SUMMARY OF FINANCIAL STATEMENT AUDIT AND MANAGEMENT ASSURANCES

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FCIC is required to undergo an annual independent audit of its financial statements. In addition, FCIC is required to conduct annual assessments of internal controls over financial reporting and compliance with laws and regulations. The following tables list the results of the audit and assessments.

**Table 1:**

<b>Summary of Financial Statement Audit</b>					
Audit Opinion	Unmodified				
Restatement	No				
Material Weaknesses	Beginning Balance	New	Resolved	Consolidated	Ending Balance
Estimated Losses on Insurance Claims	1	0	1	0	0
Total Material Weaknesses	1	0	1	0	0

**Table 2:**

<b>SUMMARY OF MANAGEMENT ASSURANCES</b>					
<b>Effectiveness of Internal Control over Financial Reporting (FMFIA Section 2)</b>					
Statement of Assurance	Unmodified				
Material Weaknesses	Beginning Balance	New	Resolved	Consolidated	Ending Balance
Estimated Losses on Insurance Claims	1	0	1	0	0
Total Material Weaknesses	1	0	1	0	0

**FEDERAL CROP INSURANCE CORPORATION/RISK MANAGEMENT AGENCY'S  
FINANCIAL STATEMENTS FOR FISCAL YEARS 2016 AND 2015**

**Effectiveness of Internal Control over Operations (FMFIA Section 2)**

Statement of Assurance	Unmodified				
Material Weaknesses	Beginning Balance	New	Resolved	Consolidated	Ending Balance
N/A	0	0	0	0	0
Total Material Weaknesses	0	0	0	0	0

**Conformance with Financial Management System Requirements (FMFIA Section 4)**

Statement of Assurance	Federal systems conform				
Non-conformances	Beginning Balance	New	Resolved	Consolidated	Ending Balance
N/A	0	0	0	0	0
Total Non-conformances	0	0	0	0	0

**Compliance with Section 803(a) of the Federal Financial Management Improvement Act**

	Agency	Auditor
1. Federal Financial Management System requirements	Compliance noted	Compliance noted
2. Applicable Federal Accounting Standards	Compliance noted	Compliance noted
3. USSGL at Transaction Level	Compliance noted	Compliance noted

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